

Idaho Real Estate Education Council
Regular Council Meeting
May 18, 2009
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Gail Heist, Chair, Boise
Donna Capurso, Vice Chair, Bonners Ferry
Beckie Kukal, Member, Jerome
Maris Cukurs, Member, Idaho Falls
Jeanne Jackson-Heim, Executive Director

Others present:

Jill Randall, Idaho Association of REALTORS
Chuck Byers, Professional Marketing Concepts

Staff Present:

Jesama Rosensweig, Administrative Assistant
Mandy Wood, Education Director

Call to Order: Chair Gail Heist called the May 18, 2009 meeting of the Idaho Real Estate Commission Education Council to order at 8:40 a.m.

Minutes:

A motion was made by Maris to approve the meeting minutes. Motion carried.

Council Matters:

Review Council Goals: There was discussion on adding review of the Interactive Modules to the Council goals.

Instructor Certification: Mandy discussed adding a provision to the Education & Certification Policy to waive the recertification fee and extend the renewal requirements for certified instructors on active duty in the military. Discussion followed. Staff will prepare draft language for the June meetings.

Valuation & Analysis Instructor Textbook: Mandy discussed changing the textbook for Valuation & Analysis. Discussion followed.

Student Teaching: Mandy discussed the possibility of expanding the options for meeting the student teaching requirement to become a certified instructor for Commission developed courses. Staff was asked to come back with some draft language for the Education & Certification Policy at the next meeting. Discussion followed.

Interactive Module Statistics: Mandy discussed the Interactive Modules and presented statistics on how often they have been taught from the time that they were developed. There is also some concern that there is out of date information. Staff was directed to review the outlines and Council will consider whether to revise them or continue their certification at a future meeting.

ARELLO Acceptance Nationally: Mandy provided information on the states that require ARELLO certification for the online courses. Discussion followed.

Education & Certification Policy: Mandy presented revisions to the Education & Certification Policy. Discussion followed. Donna moved to recommend approval to the commissioners of the revised policy. The vote showed all in favor.

Review of S1142: Jeanne presented revisions to the open meeting law that will take effect July 1, 2009. Discussion followed. The Council will implement the changes immediately.

Council Bylaws: There was discussion on changing the Council Bylaws pertaining to the qualifications on applying for a position on the Education Council. Discussion followed.

A motion was made by Maris to recommend to the Commissioners to amend Section 4, item 1 to state "real-estate related knowledge" instead of "experience as a real estate licensee". Motion carried.

Reports: The following reports were reviewed and placed on file in the Commission office.

- License Exam Statistics Report
- Analysis of the License Base
- Budget Report
- Education Fund Report
- Requested Education Fund Report

Education Fund Award Budget: \$92,881.52 so far has been awarded this fiscal year and \$35,592.22 has been paid out.

Preliminary FY10 Education Fund Budget: Mandy presented the revised FY10 Education Fund Award budget as approved by the Commissioners at the April meeting. Discussion followed.

Education Fund Award Application(s):

09-035-Jerry Bowers (Event/Speaker Offering): A motion was made by Beckie to approve Education Fund Award 09-035. Approved for \$550.00 and contingent on the accounting must be received by Friday, June 19th. The applicant must provide a copy of the advertisement for the course to the Commission office no later than 14 days in advance. Must be free to all licensees. Motion carried.

Executive Session: In accordance with section 67-2345(1)(d), Idaho Code, a motion was made by Jeanne to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the

following subjects: Education Special Considerations and Instructor Special Considerations and Course Applications.

Roll Call:

Trees-Yes

Cukurs-Yes

Heist-Yes

Capurso-Yes

Kukal-Yes

Jackson-Heim-Yes

Motion carried. Members adjourned to executive session to consider records exempt from disclosure.

Regular Session: A motion was made by Maris to adjourn out of executive session and return to open meeting. Motion carried.

Special Considerations:

09-027: A motion was made by Maris to deny Special Consideration 09-027. Motion carried.

09-028: A motion was made by Pam to approve Special Consideration 09-028. Motion carried.

09-029: A motion was made by Jeanne to approve Special Consideration 09-029. Motion carried.

09-030: A motion was made by Pam to deny Special Consideration 09-030. Motion carried.

09-031: A motion was made by Donna to deny Special Consideration 09-031. Motion carried.

09-032: A motion was made by Donna to approve Special Consideration 09-032. *Waived Module 1 but has to take Module 2.* Motion carried.

09-033: A motion was made by Maris to deny Special Consideration 09-033. Motion carried.

09-034: A motion was made by Pam to deny Special Consideration 09-034. Motion carried.

09-036: A motion was made by Beckie to deny Special Consideration 09-036. Motion carried.

Course Approvals: A motion was made by Maris to approve the following new and renewal course applications. Motion carried.

New

Tenancy

Real Estate Auctions, Going Once, Going Twice...Sold!!

Senior Living 101

Latest Trends in Mortgage Products

Understanding Title Insurance

Real Estate Mathematics

Calculating Value-A Discounted Approach – only for 3.5 hours

ForeclosuresReal Estate At AuctionLand: Finding, Identifying, Listing and SellingGetting in Good Form – Filling Out the RE-21Practical Use of the REALTOR FormsThe Good, the Bad, the Taxable, and the InvestorDemystifying Real Estate Short SalesMaking FHA LoansLiens, Taxes and ForeclosuresProfessional Property Management**Renewal**Buying Real Estate in IRAs and Qualified PlansReal Estate MathUnderstanding Mold in the Restoration IndustryReal Estate Ethics and Standards of Professional ConductRREIS 400Real Estate EthicsAn Overview of Estate Planning, Conservation Easements, and Tax Free ExchangeTaxation of Real Estate Capital GainCracking the Code-Understanding the REALTORS Code of Ethics and Procuring CauseReal Estate Related Investments in IRAs and Qualified Plans – 8 hour courseGolden Rules of Real Estate – Risk in RepresentationContractsHome InspectionADA Fair HousingEnvironmental BasicsTaking the Mystery Out of CMAsLand Use LimitationsPricing Property

A motion was made by Maris to deny the following course applications for the following reasons:

Four Weeks to Success—the course content does not fit within the Approved Topics for continuing education enumerated in Rule 402.

Risk Management—the course is not being advertised to be taught through an Idaho certified provider, and there are some items that are contrary to Idaho law in the content. Also, the course appears to promote a product (designation).

Goal Setting and Time Management—the course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. The course is not related to real estate brokerage practice.


Six Steps to Marketing Success—the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. The course material was too vague or insufficient for consideration.

A motion was made by Maris to adjourn the meeting at 2:30 PM. Motion carried.

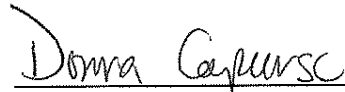
Respectfully submitted,

Jesama Rosensweig
Education Assistant

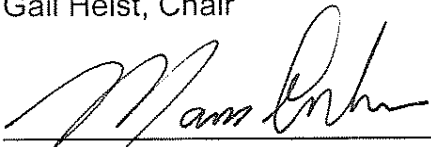
**Minutes of the Idaho Real Estate Education Council meeting held in Boise, Idaho, on
May 18, 2009 are hereby approved.**



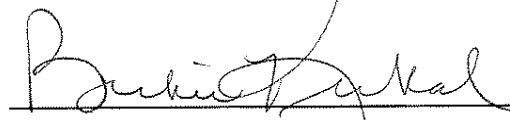
Gail Heist, Chair



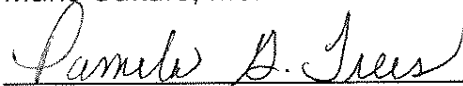
Donna Capurso, Vice Chair




Maris Cukurs, Member



Beckie Kukal, Member



Pam Trees,
Commission Representative



Jeanne Jackson-Heim,
Executive Director

The next regularly scheduled meeting will be on June 17, 2009.
Advise the Commission of any individuals with disabilities needing accommodation at least
three business days prior to any meeting.