

FY 09/10 ANALYSIS OF THE LICENSE BASE
(as of the beginning of the indicated month)

FY 2009																							
BROKER LICENSE TYPES											SALES LICENSE TYPES						TOTAL	TOTAL	TOTAL	COMPANIES			
	ACTIVE							ALL	INA		ACTIVE			ALL	INACT		ACTIVE	INACT	ACT/INA	ACTIVE			
	DB	LB	MA	MB	BR	AB	TOTAL	PR	BR		TOTAL	SP	MS	TOTAL	PR		SALES	TOTAL	B & S	B & S	B & S	ENTITIES	PR
Jul-08	1283	11	24	0	0	1002	2320	0	402	2722	7428	0	7428	0	2580	10008	9748	2982	12730	830	525	1355	24
Aug-08	1277	11	23	0	0	1014	2325	0	403	2728	7372	0	7372	0	2570	9942	9697	2973	12670	837	517	1354	23
Sep-08	1278	11	23	0	0	1014	2326	0	402	2728	7266	0	7266	0	2626	9892	9592	3028	12620	841	515	1356	23
Oct-08	1249	9	23	0	0	1006	2287	0	426	2713	6975	0	6975	0	2783	9758	9262	3209	12471	825	498	1323	23
Nov-08	1219	8	21	0	0	998	2246	0	457	2703	6696	0	6696	0	2954	9650	8942	3411	12353	813	476	1289	21
Dec-08	1215	8	19	0	0	1010	2252	0	439	2691	6517	0	6517	0	3017	9534	8769	3456	12225	811	474	1285	19
Jan-09	1209	9	20	0	0	969	2207	0	481	2688	6164	0	6164	0	3273	9437	8371	3754	12125	819	465	1284	20
Feb-09	1204	10	19	0	0	983	2216	0	463	2679	6074	0	6074	0	3276	9350	8290	3739	12029	817	463	1280	19
Mar-09	1203	11	18	0	0	989	2221	0	447	2668	6052	0	6052	0	3211	9263	8273	3658	11931	813	466	1279	18
Apr-09	1204	10	17	0	0	995	2226	0	439	2665	6033	0	6033	0	3150	9183	8259	3589	11848	810	470	1280	17
May-09	1201	10	15	0	0	993	2219	0	438	2657	6021	0	6021	0	3066	9087	8240	3504	11744	807	467	1274	15
Jun-09	1208	10	15	0	0	992	2225	0	425	2650	6036	0	6036	0	2972	9008	8261	3397	11658	807	470	1277	15

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	ACTIVE							ALL	INA		ACTIVE			ALL	INACT		ACTIVE	INACT	ACT/INA	ACTIVE			
	DB	LB	MA	MB	BR	AB	TOTAL	PR	BR		TOTAL	SP	MS	TOTAL	PR		SALES	TOTAL	B & S	B & S	B & S	ENTITIES	PR
Jul-09	1203	10	15	0	0	990	2218	0	425	2643	6034	0	6034	0	2904	8938	8252	3329	11581	812	461	1273	15
Aug-09	1201	10	17	0	0	983	2211	0	427	2638	5970	0	5970	0	2868	8838	8181	3295	11476	816	458	1274	17
Sep-09	1189	10	16	0	0	989	2204	0	430	2634	5982	0	5982	0	2774	8756	8186	3204	11390	814	451	1265	16
Oct-09	1168	7	16	0	0	990	2181	1	451	2633	5838	0	5838	0	2838	8676	8020	3289	11309	799	441	1240	16
Nov-09	1129	8	15	0	0	988	2140	1	499	2640	5688	0	5688	0	2912	8600	7829	3411	11240	768	423	1191	15
Dec-09							0			0			0		0	0	0	0	0			0	
Jan-10							0			0			0		0	0	0	0	0			0	
Feb-10							0			0			0		0	0	0	0	0			0	
Mar-10							0			0			0		0	0	0	0	0			0	
Apr-10							0			0			0		0	0	0	0	0			0	
May-10							0			0			0		0	0	0	0	0			0	
Jun-10							0			0			0		0	0	0	0	0			0	

NOTE: September 2007 was the all time high number of licensees at 12,994.

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(as of the beginning of the indicated month)

DB = Designated Brokers
LB = Limited Broker (no agents)
AB = Associate Broker
SP - Salesperson
MA = Managing Associate Broker (Branch Office Manager)
MS = Managing Salesperson (Branch Office Manager)
BR = Inactive Broker
B&S = Brokers & Salesperson
Entities = Corporations, LLC, LLP, Partnerships
PR = Sole Proprietorships