What's New at the Idaho Real Estate Commission

The Real Estatement

Vol. 26 No. 2 July 2006

Comments from the Chair

Onward & Upward

In my eight years as your East District Commissioner, I have been continually amazed at how advanced and forward thinking the Idaho Real Estate Commission has been over the years, in comparison with other jurisdictions.

Your Commission members attend three meetings a year of the Association of License Law Officials (ARELLO), where we gather information and exchange ideas with other states and countries. There are numerous programs we have implemented because of this association with other regulators. As one example, our current on-line licensing system was modeled on the Alberta, Canada model.

Currently the Commission has undertaken the most extensive change in the history of this agency! Last fall many of you received a survey from the Commission. This was the beginning of a total reshaping of all pre-license course offerings, both sales and broker pre-license.

Rapidly gathering strong support from all Commission members, is the concept of a "Post License" course, to be taken in the first license period, where new licensees would be able to practice the theories they learned in the pre-license courses.

An Education "Task Force" composed of the Education Council, Idaho Association of Realtors® representatives and Commission staff have been reviewing current curriculum and making suggestions to the Commission for changes and/or additions to the curriculum. Commission staff has been working closely with Boise State University (BSU) in curriculum development as well.

by Ron Clawson, Commission Chair

This is a tremendous undertaking and our goal is to have the curriculum development completed for our annual Legislative Package presented to the 2007 Idaho Legislature.

I am saddened by the fact that this will be my last article as Commission Chairman. I have truly enjoyed serving the Commission and you, the licensees. It has been an educational experience and I am thankful for the opportunity I have had to serve the real estate profession by serving as your representative for the past eight years.

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Meet the Commission Staff

208-334-3285 or toll free in Idaho 866-447-5411

License Department ..... dial "1"

Neal Bernklau - neal.bernklau@irec.idaho.gov ..... ext. 227
(Supervisor, new broker applications, E&O questions, designated broker/firm changes, branch office licenses/changes, corporation licenses/changes)

Rebecca de Domingo - rebecca.dedomingo@irec.idaho.gov ..... ext. 224
(new sales applications, fingerprints)

Erika Finney - erika.finney@irec.idaho.gov ..... ext. 233
(active/inactive salesperson renewals, inactive broker renewals, transfer of license, individual license changes, license history requests, exam waiver request)

Education Department ..... dial "2"

Karen Seay - karen.seay@irec.idaho.gov ..... ext. 234
(Education Director, education development, license exam development)

Danielle Lefler- danielle.lefler@irec.idaho.gov ..... ext. 226
(Education Assistant, prelicense and continuing education info, instructor/course/provider certification, Education Council Meetings, education histories)

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(video rentals, library, education materials)

Enforcement Department ..... dial "3"

Terry Ruettgers - terry.ruettgers@irec.idaho.gov ..... ext. 237
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(Investigator, complaints)

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(Inspector, office audits)

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(Enforcement Secretary)

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(Executive Director)

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(Assistant to Executive Director and Administrative Counsel, Public Records Request, Commission meetings)

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(Budgeting, Human Resources, Accounts Payable)

Operator ..... dial "0" or stay on the line

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To Be Determined
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Company Address
City State Zip Code
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Fax: (208)
Cell: (208)
Email:

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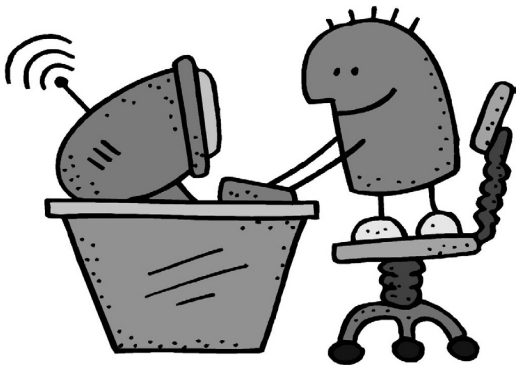
To Be Determined
Company Name
Company Address
City State Zip Code
Work: (208)
Fax: (208)
Cell: (208)
Email:

Pam Trees
(Commission Representative)



2006 Legislative Changes

This year the Commission presented and had passed a single legislative bill, with no major law changes. Senate Bill 1360 will go into effect on July 1, 2006.

The bill contains small but important revisions to the Continuing Education provisions of the License Law. First, it adds to statute a previously-lacking definition for the Commission's "BCOO" course. Also, the procedure for registering to take the license exam is being taken out of statute, and will be left to the written policies and contract negotiations of the Commission. Significantly, the bill addresses licensee concerns with having to give out their Social Security numbers when signing up for CE classes – a requirement under the existing statute. Effective July 1, licensees will be able to use their license numbers to register for classes instead.

Finally, the bill modifies some classroom and test-taking policies of the Commission. Perhaps the most significant of these changes is that a student who takes and fails to pass a challenge exam no longer will be permitted to simply retake the challenge exam – as is allowed under current law. A student who fails a challenge exam will be required to take the entire course and then pass the final exam to receive CE credit for the course. The idea behind this change is that the student who has not taken the course and does not have the information (e.g., fails the test) gains nothing by being allowed to take the test again.

by Donna Jones, Executive Director

This bill was developed in collaboration with the Real Estate Education Council, and approved by the Idaho Association of Realtors® Board of Directors prior to submission to the Legislature.

The Commission and the IAR® had worked together to draft a proposed Minimum Services Legislation last July. However, when the two groups could not agree on whether to include a consumer waiver or opt out provision, they agreed not to pursue a Minimum Services bill for 2006, and to revisit the issue over the summer.

Many Thanks!

Special thanks to our Sponsors for the 2006 Instructor Development Workshop, held at the Boise Red Lion Downtowner:

LandAmerica Transnation
Rockwell Publishing
FirstBank NorthWest
Dearborn Real Estate Education
Idaho Housing and Finance Association
Sprint

The Staff would like to thank the following local businesses who support and contributed to the Public Employee Appreciation Week:

Dina's Deli & Bagel Factory
Goody's Soda Fountain & Candy
Dirty Harry's Car Wash
Flicks Movie Theatres
Roaring Springs Water Park
Café Ole
Academy of Professional Careers
Idaho Botanical Garden
Idaho Athletic Club

Frequently Asked Questions

Q: I'm ready to renew my license, but some of my Continuing Education does not show on my record. Can I still renew?

A: You can renew your license before your education is updated. If you have completed your Continuing Education and have proof (4 hour Commission Core and 16 hours of electives) then you may renew your license.

Q: How do I check my Education?

A: To check your Education, log onto our website at https://www.accessidaho.org/secure/irec/licensing/services.html

Q: Where can I find a list of approved courses?

A: For a list of approved courses please see our website at http://www.irec.idaho.gov/course-numbers.html

Q: I know that your recording says you won't give fingerprint results over the phone, but can you tell me the status of my fingerprints anyway?

A: Because of privacy issues we are unable to give the status or results of fingerprinting over the phone. You can come into our office with a photo ID and we can check for you. It is currently taking 7-8 weeks for the results from the day we send the card to Idaho State Police. We will send the results to the address that was on the card, within one business day of our receiving the results from Idaho State Police.

Q: I sent my application overnight to the Commission yesterday; can you give me my license number?

A: It can take up to 10 business day from the date we receive it for an application to be processed and a license number to be issued. As soon as your application is processed, we will send it to your Broker.

Q: Since Idaho has a reciprocal agreement with my State, can I sell real estate in Idaho with my Montana (or Oregon or Wyoming) license?

A: No, you will still need to go through our licensing procedures. You will need to submit a fingerprint card with the $34 processing fee and once we notify you the results have returned okay, you can submit your application with a certified license history from your state's real estate division, a copy of your current primary license, a copy of your high school diploma or transcripts, and proof of errors and omissions insurance.

Send us your Questions, Thoughts, or Concerns

We are pleased to offer you, the licensees, a chance to be heard through the Idaho Real Estate Commission's semi-annual publication The Real Estatement. Just mail or e-mail your thoughts, concerns or questions to us. Our next Real Estatement will be out in January 2007. All letters must be in by November 15, 2006 to make the January issue. Not all letters will be used as space is limited.

Mail to: Idaho Real Estate Commission
Attn: Real Estatement
PO Box 83720
Boise ID 83720-0077

e-mail: jennifer.bonilla@irec.idaho.gov
Subject: Real Estatement

Need to Renew your license? Change your address?

www.irec.idaho.gov

DISCIPLINARY ACTIONS

Formal Actions taken by the Idaho Real Estate Commission:

Anderson, Alan C., sales associate with Key Stone Realty Group in Burley, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Anderson, D. Duane, designated broker for Home Buyers Marketing II in Eagle, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Anderson, Wilbur "Will" C., sales associate with Bev Ross Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Asay, Lynn B., sales associate with Asay Real Estate LLC in Meridian, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Auw, Patricia A., sales associate with Re/Max Tri-Cities, LLC in Fruitland, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Bailey, Millie Ambrose, sales associate with Windermere Real Estate/Richard B. Smith Inc. in Boise, Idaho. Voluntary surrender and permanent termination of her Idaho Real Estate license.

Ballantyne, Michael J., sales associate with Thornton Oliver Keller Commercial in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Barnhart, Thomas J., sales associate with Hope Realty in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain his CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Beckstead, Kristen L., sales associate with Scott Beckstead Real Estate Company in Preston, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Beckstead, Scott L., designated broker for Scott Beckstead Real Estate in Preston, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fee.

Bernauer, Craig B., sales associate with The Real Estate Group in Meridian, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Beutler, John A., designated broker with Century 21 Beutler & Associates in Coeur d' Alene, Idaho. He stipulated to violation of Idaho Code sections: 54-2085(4) - incorrectly completing the representation confirmation statement in the Purchase and Sale Agreement; 54-2085(3) - failing to have a Seller Representation Agreement; 54-2087(3) - convincing the seller to raise the price to accommodate a higher sales commission to the buyer/client's detriment. He was given a formal reprimand; he was ordered to pay a civil fine of $500; he was required to pay the costs and attorney's fees; and he was required to complete a live Agency course and live Business Conduct and Office Operations course.

Bisbee, Lauren S., sales associate with Tomlinson Black Panhandle Kaniksu in Sandpoint, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Bishop, John T., sales associate with Sotheby's International Realty Inc., Driggs, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees

Black, David R., designated broker for Tomlinson Black Commercial Inc. in Spokane, WA. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Brooks, William E., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code section 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Brown, Jason M., designated broker with Assist 2 Sell in Moscow, Idaho. Stipulated to violation of Idaho Code sections: 54-2002 - engaging in the business or acting in the capacity of a real estate broker or sales person without an active Idaho real estate license; 54-2018(4) - engaging in the business or acting in the capacity of a real estate salesperson while holding an inactive license; 54-2053(4) - providing information to the public or prospective customers or clients which is misleading in nature. Given a formal reprimand; required to pay a civil fine of $1,500; and required to pay the costs and attorney's fees.

Burk, David F., inactive sales associate formerly associated with High Country Real Estate in Soda Springs at the time of his renewal. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner: and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $1,000; and costs and attorney's fees.

Burkard, Felesha D., sales associate with Holland Realty Inc., in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Cafferty, Danny M., designated broker for Danny M. Cafferty Realty Inc. in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Carr, Rick W., sales associate with Century 21 Beutler & Associates in Coeur d'Alene, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Chaiet, Doug M., sales associate with Tomlinson Black Panhandle Kaniksu in Sandpoint, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Cline, Scott M., sales associate with Allpro Real Estate Group in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-

Disciplinary actions, continued page 6

Online Lottery Winners!

CONGRATULATIONS to these lucky winners who were awarded a refund of their license fees for renewing their license online:

November 2005 - Debra H. Kunz, Designated Broker for Hamilton Realty in St. Anthony, ID.

December 2005 - Linda Fay Hanlon, Salesperson for Sotheby's International Realty Inc in Driggs, ID.

January 2006 - Mary Eileen Wells, Salesperson for Park Pointe Realty DBA John L. Scott BOI in Boise, ID.

February 2006 - Linda Marie Hallquist, Salesperson for Homeland Realty in Boise, ID.

March 2006 - Jill Claudine Smith, Salesperson for Century 21 Buetler and Associates in Coeur d'Alene, ID.

April 2006 - Thad Farhham, Salesperson for Windermere/Sun Valley LLC in Hailey, ID.

2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner: and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Condon, Laurel J., sales associate with Canyonside Realty, Inc. in Jerome, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Conklin, Todd P., associate broker with Colliers International in Boise, and prior with Associated Brokers of Sun Valley in Hailey, Idaho. He stipulated to violation of Idaho Code section 54-2087(3)(a) for failing to disclose an adverse material fact. He was given a formal reprimand; ordered to pay a civil fine of $1,500; required to complete a live Risk Management course; and he was required to pay the costs and attorney's fees.

Cook, Diane M., sales associate previously associated with Realty Executives of Treasure Valley in Meridian, Idaho and currently inactive. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Curry (Carson), Tasha, sales associate with Sotheby's International Realty Inc. in Driggs, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Dale, Mark W., sales associate with A V West in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay $125 costs and attorney fees.

Davies, Sheri L., sales associate with Re/Max Country Real Estate Inc., in Pocatello, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Day, Rodney A., designated broker with Mel Day Realtors in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Dixon, John A., sales associate with Hope Realty in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner: and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Dobson, Jon E., designated broker for JED Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Emerick, Nan G., currently an associate broker with Sotheby's International Realty Inc., in Sun Valley, Idaho, and the prior designated broker for Nan Emerick & Associates in Sun Valley, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Fuller, Rebecca J., sales associate with Classic Realty in Ketchum, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Garland, Russell D., sales associate with Group One Inc. in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain his CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Germain, Sharon A., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Gimbel, Kenneth D., sales associate with Windermere/Coeur d' Alene Realty in Coeur d' Alene, Idaho. Stipulated to violations of

Disciplinary actions, continued page 8

Continuing Education Audits: Are you in compliance?

by Karen Seay, Education Director

The Commission is conducting monthly continuing education (CE) audits. Every month an audit report is run listing all licensees who have renewed for that month and their continuing education. A "first letter" is sent to any licensee who does not have the required continuing education for renewal. This includes the Commission CORE course and 16 continuing education elective hours. The first letter requests proof of meeting the continuing education requirements for active license renewal, and the licensee is given two weeks to respond. Satisfactory proof of CE may include a transcript of the course taken, a letter from the provider verifying successful completion of the course, or a course completion certificate.

A "second letter" is sent by certified mail to any licensee who did not respond to the first audit letter by the required date. Failure to respond to this letter will result in immediate inactivation of the licensee's license. Licensees who are found to have renewed out of compliance are subject to disciplinary action including a civil penalty fine.

The table below recaps audit statistics for the months of October 2005 through January 2006. An examination of these numbers indicates that the number of licensees being audited, as well as the percentage of files going to the Enforcement department for non-compliance is reducing. The Commission contributes this to two things. First, the Commission changed the renewal form, beginning with November 2005 renewals, to include a list of continuing education courses credited to the licensee's education account. As a result of this additional information, many licensees immediately update their education information. Additionally, licensees who are being audited are sharing with others, the importance of completing education requirements and renewing in compliance.

Licensees are not required to submit proof of continuing education compliance in order to renew. However, **licensees whose education records indicate continuing education compliance will avoid being audited**. The Commission will not audit any renewing licensee whose education records indicate the required Commission CORE and 16 hours of elective education.

To access your education account, go to www.irec.idaho.gov. Click on "Licensing Forms and Online Services." Click on "Online Licensing Services." Type in your Username and Password, and once in, click on "Education Report." Not registered as a User? It's easy! Just follow the "New Users" instructions on page 14.

	October 2005	November 2005	December 2005	January 2006
# of renewals	257	293	272	290
# of first audit letters	109 (42% of all renewals)	116 (40% of all renewals)	69 (25% of all renewals)	66 (23% of all renewals)
# of second audit letters	28	23	16	19
# of licensee files to Enforcement for non-compliance	14	11	8	5
% of total license renewals whose files went to Enforcement for non-compliance	5%	4%	3%	2%

Referral Fees

from the Idaho Department of Finance, Consumer Finance Bureau

Despite changes to the Department of Housing and Urban Development's position on compensation to real estate sales brokers for administrative costs, referral fees remain illegal under the Real Estate Settlement Procedures Act (RESPA).

The Department of Housing and Urban Development announced a $150,000 settlement with a New England mortgage company in its November 17, 2005 news release. The settlement states that the company solicited and received various types of entertainment tickets from certain settlement service providers in exchange for the referral of business. RESPA was enacted to provide borrowers advance disclosures of settlement costs and to prohibit illegal kickbacks and excessive fees associated with the home buying process. Section 8 of RESPA prohibits a person from giving or accepting anything of value in exchange for settlement service business referral. Licensees should review the requirements and prohibitions of RESPA with their employees to ensure compliance. Information received by the Department of Finance pertaining to possible violations of Section 8 of RESPA will be reviewed both as potential violations of the Residential Mortgage Practices Act and may be forwarded to HUD and its RESPA Enforcement Office for further investigation.

Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Goodwin, Robert C., currently inactive sales person, previously a sales associate with ERA West Wind in Boise, Idaho. He stipulated to violation of Idaho Code sections 54-2050(1)(b)(c) - failing to note price and legal descriptions on listings; 54-2051(4)(c) - failing to name the responsible broker on transactions; 54-2051(4)(d) - failure to complete representation confirmation agreements; 54-2051(4)(f) - failure to have signatures on addendums; 54-2055(2) - failure to disclose license status on Purchase and Sale Agreements; 54-2060(12) - gross negligence or reckless conduct. He was given a formal reprimand; he was ordered to pay a $1,000 civil fine; he is required to pay the costs and attorney's fees; and he is required to successfully complete a live Contracts course and a live Business Conduct & Office Operations course.

Gregg, Gary R., sales associate with Realteam Real Estate Center in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Groves, Julie Ann, sales associate with Century 21 Beutler & Associates in Coeur d'Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine by; and required to pay $125 costs and attorney fees by.

Gulbrandsen, N. Douglas, sales associate with Keller Williams Realty-Boise in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Halgerson, David W., sales associate with Idaho Properties GMAC Real Estate in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Hammons, Billy R., sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner: and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $750; and costs and attorney's fees.

Hanover, Mervin C., sales associate with Re/Max Advantage in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Hansen, Andrea M., sales associate with Windermere Real Estate/Richard B. Smith Inc., in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Hardee, Daniel J., designated broker with Rainbow Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Headrick, Kristen E., sales associate with Sotheby's International Realty Inc. in Driggs, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Heath, David W., an unlicensed person from Kaysville, Utah. Stipulated to violation of Idaho Code section 54-2002 - engaging in the business of a real estate broker/salesperson without a license. He was ordered to pay a $5,000 civil fine and costs and attorney's fees.

Hebdon, Danny M., sales associate with Help-U-Sell of Idaho Falls, Idaho. He stipulated to violations of Idaho Code sections 54-2054(5) and 54-2060(8) for use of a double contract; and 54-2060(11) for dishonest and dishonorable dealings. He was given a formal reprimand; he was required to pay a civil fine of $3,337.97; he was required to pay costs and attorney's fees; and he was required to complete a live Real Estate Finance and Business Conduct & Office Operations course.

Herbold, Terrence C., sales associate with A V West in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Herres, Cindi L., sales associate with Lewis Clark GMAC Real Estate in Clarkston, Washington. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Herrick, Steven K., sales associate with Homeland Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the

Disciplinary actions, continued page 9

renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Hickey, Fred Anthony "Tony", designated broker with Avante' Realty Inc. in Meridian, Idaho. He stipulated to violation of Idaho Code section 54-2086(10)(d) - failure to disclose to a buyer/customer an adverse material fact. He was given a formal reprimand; required to pay a $2,500 civil fine; he was required to pay the costs and attorney's fees; and he was required to complete a live Risk Management course.

Hickman, Marshall D., sales associate with Sel-Equity Real Estate in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Highland Property Management Inc., an unlicensed company in Kaysville, Utah. Company stipulated, through David W. Heath, to violation of Idaho Code section 54-2002 - engaging in the business of a real estate brokerage without a license. Company was ordered to pay a $5,000 civil fine.

Hills, Kenneth J., designated broker with Hills of Sun Valley Real Estate in Ketchum, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in applying for the renewal of a real estate license. Given a formal reprimand; ordered to pay a $1,000 civil; and required to pay the costs and attorney fees.

Hood, Chauncey D., sales associate with Keller Williams-Boise, in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain his CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Hopkins, Lindsey M., sales associate with Corey Barton Homes Sales & Marketing Inc. in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain her CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Horkley, Karmen L., sales associate with Windermere Nampa/Caldwell in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain her CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Horn, Rachelle Dawn, currently an inactive sales associate and formerly with Holland Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Hudson, Jessica D., sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Hutchins, Samuel D., designated broker with Triple A Realty in Twin Falls, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner; and 54-2060(7) - misstatement in applying for the renewal of a real estate license. Given a formal reprimand; ordered to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Hutton, Nathan K., sales associate with Realty One Centre of Boise, Inc. in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Inman, Shannon M., sales associate with Coldwell Banker Schneidmiller Realty in Coeur d'Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Jenkins, Leon S., sales associate with Century 21 Advantage in Idaho Falls, Idaho. He stipulated to violations of Idaho Code sections 54-2054(5) and 54-2060(8) for use of a double contract; and 54-2060(11) for dishonest and dishonorable dealings. He was given a formal reprimand; he was required to pay a civil fine of $3,337.97; required to pay costs and attorney's fees; required to complete a live Real Estate Finance course and a live BCOO course.

Jensen, Gregory S., associate broker with Prudential Jensen Real Estate in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Kantack, Christy K., sales associate with Arrowhead Realty Inc., in Ashton, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Knowles, Andrew, sales associate with Woodhouse Group in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Kuenzli, Julie Rae, sales associate with Realty Executives of Treasure Valley in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney fees.

Larsen, Lisa A., sales associate with Century 21 Beutler & Associates in Coeur d' Alene, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Lavrador, Victoria Jean, sales associate with Keller Williams Realty Coeur d' Alene, Idaho in Coeur d'Alene, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney fees.

LeBaron, Matthew, sales associate with Keller Williams Realty-Boise, in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Lewis, Karen L., associate broker with Moscow Realty LLC in Moscow, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Lowe, Adam D., sales associate with Lowe's Flat Fee Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Lynn, Julie, designated broker for The Nouvelle Group in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

MacMillan, Michelle D., sales associate with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. She stipulated to a violation of Idaho Code section 54-2087(3)(a) for failure to disclose an adverse material fact to her client. She was given a formal reprimand; she was ordered to pay a civil fine of $1,000; she was required to pay the costs and attorney's fees; and she was required to successfully complete a live BCOO course.

Maier, Cindy M., sales associate with

Disciplinary actions, continued page 10

FREE AD IN THE NEXT REAL ESTATEMENT!!

Errors & Omissions Insurance Renewal Notices will be mailed the first two weeks of August 2006, from Rice Insurance Service Company to your business address. Insurance costs $148 but the failure to renew on time could cost an additional $50-$500 in fines if you do not renew by October 1, 2006. How much do you want to pay for insurance; $148 or up to $648 with a **free** advertisement in the disciplinary section of the next Real Estatement?? Your choice!! Get your E&O insurance renewal in early either by mail or at www.risceo.com between August 15, 2006, and October 1, 2006.

Keller Williams Realty-Boise in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

McDonough (Wells), Kathleen A., sales associate with John M. Emery Realty Inc., in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain her CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

McLaughlin, Steven S., sales associate with GMAC Real Estate Northwest in Coeur d'Alene, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees

Meyers, Thomas A., sales associate with Re/Max by the Lake in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain his CE in a timely manner; 54-2060(7) - misstatement in the application for renewal of a real estate license. Given a formal reprimand; ordered to pay a civil fine of $1,000; and required to pay the costs and attorney's fees.

Minegar, Ronald David, associate broker with Group One Inc., in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Morford, Christine, sales associate with John L. Scott-BOI in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain her CE in a timely manner; 54-2060(7) - misstatement in the application for renewal of a real estate license. Given a formal reprimand; ordered to pay a civil fine of $1,000; and required to pay the costs and attorney's fees.

Northcut, William F., sales associate with Keller Williams Realty-Boise in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Oakland, Chad E., sales associate with Century 21 Beutler & Associates in Coeur d'Alene, Idaho. He stipulated to violation of Idaho Code sections: 54-2085(4) - incorrectly completing the representation confirmation statement in the Purchase and Sale Agreement; 54-2086(10)(c) - mishandling the earnest money as related to the seller; 54-2087(4) - mishandling the earnest money as related to the buyer; 54-2045(4) - failing to immediately surrender the earnest money to the broker; 54-2050(20)(a) - failing to include the expiration date on the representation agreement he had with the buyers. He was given a formal reprimand; he was ordered to pay a civil fine of $500; he was required to pay the costs and attorney's fees; and he was required to complete a live Agency course and live Business Conduct and Office Operations course.

Oakland, Chad E., sales associate with Century 21 Beutler and Associates in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Otter, Carolyn L., sales associate with Sel-Equity Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and pay the costs and attorney's fees.

Owen, John, sales associate with Silverhawk Realty LLC in Caldwell, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Parsons, James E. Jr., designated broker for Parsons Realty in Sandpoint, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Peck, Robb K., sales associate with Horseshoe "S" Realty Inc. in Bellevue, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Philp, Christopher J., sales associate with Prudential Jensen Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and pay the costs and attorney's fees.

Powell, James W., sales associate with Re/Max Advantage in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2053(4) - providing misleading information to the public; and 54-2060(12) - gross negligence or reckless conduct in a regulated real estate transaction. He was given a formal reprimand; required to pay a $1,000 civil fine; ordered to pay the costs and attorney's fees; and required to complete a live Real Estate Law course and a live Risk Management course.

Rasmussen, Clyde, sales associate with Windermere Real Estate/Capital Group Inc., in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Reid, Johnnie Sue, sales associate with Gail Byers Real Estate in Moscow, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Renk, Thomas B., designated broker with C M Brewster & Company Inc. in Sandpoint, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Richardson, Vanessa R., sales associate with Treasure Valley Properties in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Disciplinary actions, continued page 11

Richmond, Brad T., sales associate with Tomlinson Black North Idaho Inc. in Coeur d' Alene, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a); 54-2060(10) for failure to obtain his CE in a timely manner; and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Robbins, Marie, sales associate with Mountain Valley Realty Inc. in Malad City, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees

Rotta, D'Arce A., sales associate with Keller Williams-Boise, in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Saithavy, Yo, sales associate with Century 21 1st Place Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain his CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Salsbury, Chad M., sales associate with Windermere/CDA Realty, Inc. in Coeur d' Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Schaefer, Judith Ann, sales associate with Re/Max Tri-Counties in Fruitland, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Schwindt, Cathy Austine, currently an inactive sales associate, previously with McCall Real Estate Company in McCall, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner; and 54-2060(7) for misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a $750 civil fine; and required to pay the costs and attorney's fees.

Smith, Bellva L., sales associate with Coldwell Banker Eagle Rock in Idaho Falls, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Smith, Shawen M., sales associate with Century 21 Beutler & Associates in Coeur d'Alene, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a)and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Spencer, Carson R., formerly the designated broker for Spencer Realty in Boise, Idaho. Voluntary Surrender and permanent termination of his Idaho Real Estate license.

Stewart, Kathi P., designated broker with 1st Choice Properties Inc. in Meridian, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Storrs, Gregory P., an unlicensed person at the time, and currently licensed with Silverhawk Realty in Caldwell, Idaho. He stipulated to a violation of Idaho Code section 54-2002 for the unlicensed practice of real estate. He was given a formal reprimand; he was ordered to pay a $5,000 civil fine; and required to pay the costs and attorney's fees.

Strandemo, Donald P., currently an inactive broker, formerly the designated broker for Lakeshore Mountain Properties LLC in Hope, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Straubhar, Eric J., sales associate with Windermere Real Estate/ Capital Group Inc. in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a)and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Syme, Patricia N., sales associate with Brandt Agency in Nampa, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Thiry, Denise D., a sales associate with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a)and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500 and pay the costs and attorney's fees.

Thompson (Bolt), Colette M., sales associate with Holland Realty Inc. in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain her CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Tracy, M. Shaun, designated broker with Re/Max of Boise and Re/Max Mountain West in Boise, Idaho. He stipulated to violation of Idaho Code section: 54-2054(2) - fee splitting with unlicensed person. He was given a formal reprimand; he was ordered to pay a civil fine of $3,500; he was required to pay the costs and attorney's fees; and he is required to successfully complete a live Brokerage Management course.

Disciplinary actions, continued page 13

Transtrum, John J., sales associate with West Wind Real Estate in Eagle, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Vreeland, Georgia Carol, sales associate with Sel-Equity Real Estate in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Ward, Joseph G., designated broker with Pinnacle Realty Inc., in Coeur d'Alene, Idaho. Stipulated to violations of Idaho Code

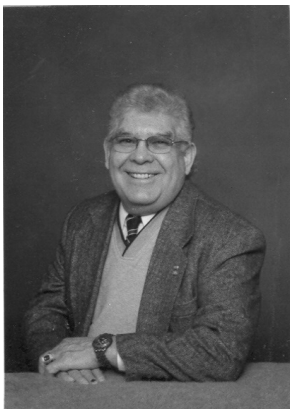
New Phone System

The Idaho Real Estate Commission will soon be changing the current phone system to a new, updated system. This system will allow staff to better meet the telephone needs of our customers. Instead of phone extensions, each employee will have a direct phone number. The main office number 208-334-3285 and the toll free number 866-447-5411 will remain the same. Watch our website for news regarding this exciting change and for a listing of the new phone numbers!

The Care and Feeding of Your Real Estate License: Continuing Education

Recently the Idaho Real Estate Education Council, with the support of the Idaho Real Estate Commission, sponsored the annual Instructor Development Workshop. This conference, or workshop, is done for the benefit of all attending instructors as well as those who might be interested in becoming instructors. This year the workshop provided a focus on instructor use of PowerPoint instructional techniques. This is also the time that the Council writes the initial CORE class for the coming year. The workshop is a requirement for becoming a real estate instructor and remaining certified. It also provides an opportunity for completing several continuing education credits.

A great deal of effort goes into providing continuing education classes for all licensees. The Commission and the Education Council provide the channel for the approval of all instructors and the classes offered. The Commission also asks the Education Council to write and provide appropriate courses as needed for the benefit of the real estate industry in Idaho. All courses submitted to the Education Council are reveiwed and discussed. The topic and content of the courses submitted must fit within the guidelines provided by the License Law and Rules for Idaho. For example, some of the topics approved for continuing education courses include: ethics, legislative issues that influence real estate practice, real estate law, agency, fair housing, affirmative marketing, ADA, finance, land use, investment, etc. just to point out a few topics. If there is a question or concern on submitted class topics, the Commission and the Council have the final approval authority.



By William R. "Bill" Zales, Education Council Chair

As you can surmise, The Care and Feeding of Your Real Estate License, not only takes your effort, but it takes the effort of many others at the local and state level who freely give of their time and work for your benefit.

Complete a CORE Class Every Year!

"Excellence in Education" Award Goes to Arlis Travis

In recognition of her outstanding achievement and continued contributions to Idaho's real estate education program, the Education Council presented the "Excellence in Education" award to Ms. Arlis Travis on Tuesday, May 16, 2006, at the annual Instructor Development Workshop (formerly Train the Trainer). According to those who have worked with Arlis, she is passionate about education. Her belief is that in every facet of life, people make better decisions if they have as much information as possible. Arlis is also passionate about raising the standard of excellence in the real estate industry.

sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner: and 54-2060(7) misstatement in the application for the renewal of a real estate license. Given a formal reprimand; required to pay a civil fine of $750; and costs and attorney's fees.

Wardle, Jay C., designated broker for Blue Ribbon Realty & Appraisal in Burley, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Warjone, Virginia A. "Ginny", designated broker with Aspen Grove Realty LLC in Sun Valley, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Webb, Jere, sales associate with Coldwell Banker Aspen Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain CE in a timely manner. Given a formal reprimand; ordered to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Wester, Lawrence C., sales associate with Century 21 1st Place Realty in Boise, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a); 54-2060(10) - failure to obtain his CE in a timely manner; 54-2060(7) - misstatement in the application for renewal of a real estate license. Given a formal reprimand; ordered to pay a civil fine of $750; and required to pay the costs and attorney's fees.

Whelan, Patrick D., designated broker for Whelan Realty & Engineering Inc. in Huston, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) failure to obtain his CE in a timely manner. Given a formal reprimand; required to pay a $1,000 civil fine; and required to pay the costs and attorney's fees.

Wilks, Gordon L., designated broker with Gate City Real Estate Company in Pocatello, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Wunder, Patricia A., sales associate with Re/Max of Boise, in Boise, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Wyman, Charlene, sales associate with Mountain West Realty Inc. in Mountain Home, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) - failure to obtain her CE in a timely manner. Given a formal reprimand; ordered to pay a civil fine of $500; and required to pay the costs and attorney's fees.

Youngs, Patricia C., sales associate with LP Link Associates Inc. in Hayden, Idaho. Stipulated to violation of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in timely manner. Given a formal reprimand; required to pay a $500 civil fine; and required to pay the costs and attorney's fees.

Zandersmith, Janet E., designated broker with Clark Real Estate in McCall, Idaho. Stipulated to violations of Idaho Code sections 54-2023(1)(a) and 54-2060(10) for failure to obtain CE in a timely manner. Given a formal reprimand; required to pay a civil fine of $500; and costs and attorney's fees.

Zimmerman, Scott E., sales associate with Guentz & Associates Realty in Nampa, Idaho. He stipulated to violation of Idaho Code sections: 54-2054(2) - fee splitting with unlicensed person; 54-2060(2) - continued or flagrant course of misrepresentation; 54-2058(3) and 54-2060(5) - failure to cooperate with the investigation; 54-2060(11) - dishonest and dishonorable dealings; and 54-2060(12) - gross negligence and reckless conduct. He was given a formal reprimand; his real estate license is suspended for a period of 24 months beginning 3/1/06, however, 18 months are suspended provided he complies with the terms of the Final Order and he does not violate license law. His license will only be reinstated upon his written request, and provided that he has fully complied with the Final Order; has paid in full all fees and fines accessed and successfully completed the courses required. He was ordered to pay a civil fine of $3,500 in 12 monthly payments of not less than $291.67 beginning 3/1/06 and each month thereafter until paid in full. He is required to successfully complete a live Real Estate Law and a live Module II Pre-licensing course prior to reinstatement of his license. He is required to pay the costs and attorney's fees.

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Salespersons issued a civil penalty fine for violation of sections 54-2002, 54-2018(2) and 54-2060(10), Idaho Code – failure to renew license in a timely manner, and continuing to practice as a license after license had expired:

Baird, Jill Cheree, salesperson with Mountain Valley Real Estate LLC. in Boise, Idaho. Civil penalty fine of $300.

Huarte, Joseph Daniel "Joe", salesperson with Idaho Real Estate Connection, LLC. in Meridian, Idaho. Civil penalty fine of $150

Kaschmitter, Linda L., salesperson with Agee Realty in Grangeville, Idaho. Civil penalty fine of $150.

Kent, Richard L. "Richie", salesperson with Century 21 1st Place Realty in Boise, Idaho. Civil penalty fine of $150.

Lytle, Chad A., salesperson with Sel-Equity Real Estate in Boise, Idaho. Civil penalty fine of $750.

Reed, Stephanie Ann, salesperson with McCann Daech Fenton Realtors LLC in Sun Valley, Idaho. Civil penalty fine of $500.

Schroeder, Neil, salesperson with Eagle Point Realty, LLC in Rexburg, Idaho. Civil penalty fine of $300

Slippy, Tina S., salesperson with Re/Max West in Boise, Idaho. Civil penalty fine of $150.

Warr, Michael M., salesperson with Bilyeu Properties Inc. in Boise, Idaho. Civil penalty fine of $300.

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Designated brokers issued a civil penalty fine for violation of sections 54-2038(3) and 54-2060(10), Idaho Code – failure to adequately supervise by allowing an unlicensed person to represent the broker:

Agee, Michael Vernon, designated broker with Agee Realty in Grangeville, Idaho. Civil penalty fine of $150.

Bilyeu, Clark P., designated broker with Bilyeu Properties Inc. in Boise, Idaho. Civil penalty fine of $300.

Brown, Theresa M., designated broker with Eagle Point Realty, LLC in Rexburg, Idaho. Civil penalty fine of $300

Farley, John F., designated broker with Idaho Real Estate Connection, LLC in Meridian, Idaho. Civil penalty fine of $150.

Fenton Jr., Richard, designated broker with McCann Daech Fenton Realtors LLC in Sun Valley, Idaho. Civil penalty fine of $500.

Longstreet, Garret J., designated broker with Century 21 1st Place Realty in Boise, Idaho. Civil penalty fine of $150.

McFarland, Donald A., designated broker with Re/Max West in Boise, Idaho. Civil penalty fine of $150.

Townsend, James N., designated broker with Mountain Valley Real Estate LLC. in Boise, Idaho. Civil penalty fine of $300.

Van Engelen, H. Craig, designated broker with Sel-Equity Real Estate in Boise, Idaho. Civil penalty fine of $750.

Disciplinary actions, continued page 18

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Firms, designated brokers, associate brokers and salespersons issued a civil penalty fine for violation of Commission Administrative Rule 121.03 - failure of a licensee to maintain Errors and Omissions insurance or failure of a licensee to submit or cause to be submitted a certificate of coverage as required by Section 54-2013, Idaho Code:

Anderson, D. Duane, designated broker with Home Buyers Marketing II, Inc. in Eagle, Idaho. Civil penalty fine of $100

Andrews-Lanham, Linda L., salesperson with Idaho Real Estate Company in Nampa, Idaho. Civil penalty fine of $100

Arnell, Guy E., designated broker with NAI Commerce One in Burley, Idaho. Civil penalty fine of $100

Baca Augustin H. "Augie", salesperson with Century 21 Golden West Realty in Caldwell, Idaho. Civil penalty fine of $50

Baldwin, William David, salesperson with Hess Real Estate Services LLC in Boise, Idaho. Civil penalty fine of $100

Bastian, Bradley K., salesperson with Exit Realty Coeur d'Alene in Coeur d'Alene, Idaho. Civil penalty fine of $100.
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ACCESS IDAHO USER NAME & PASSWORD

The online licensing system has been designed to allow greater protection for your personal information. You will use an **Access Idaho** username and password to access your IREC licensing information. After creating an **Access Idaho** username and password, you will then associate your licensing information to that username and password using your license number and security key.

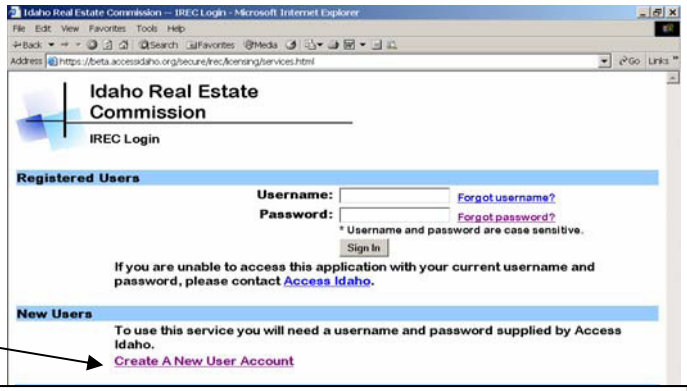
Once you've established your Access Idaho username & password and associated your IREC licensing information to that username, you can change the security key for privacy reasons. If you wish to prevent someone who knows your personal information and/or your current "security key," you need only change your personal "security key."

Office Managers, you can create a user name and password for yourself and then connect any number of licensees to your Access Idaho account as long as you know the license number and correct security key.

Step #1

LOG ONTO IDAHO REAL ESTATE COMMISSION ONLINE LICENSING SERVICES

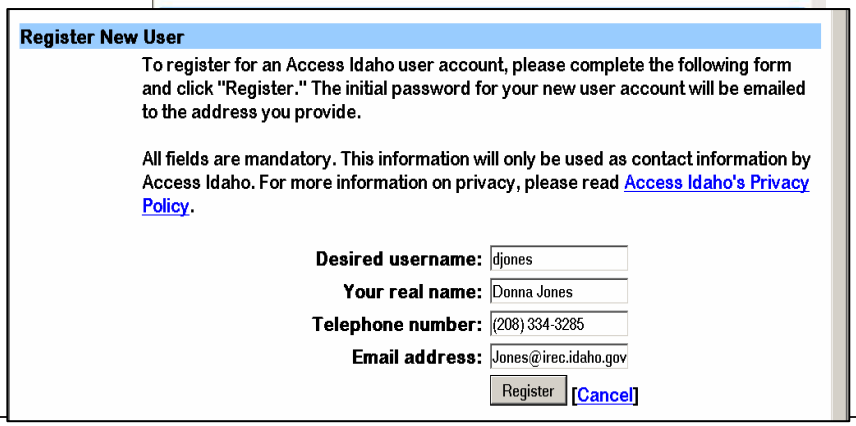
1) Using your internet provider, browse to the Idaho Real Estate Commission Website at http://www.irec.idaho.gov
2) Click on the "Licensing Forms and Online Services" link on the left side of the IREC home page.
3) Then click on "Online Licensing Services."
4) Please read the information provided. It tells you what Internet settings are needed to use the online services, what services are available online, what credit cards are accepted, and other information about the online services.
5) Finally, click on any of the hyperlinks provided to access the online services you wish to use.



Step #2

CREATE A NEW USER ACCOUNT

1) While this screen is displayed, click on this link. (If you already have an Access Idaho username and password then skip to the step #3.)
2) Enter a "desired user name", it can be any format that you would like to use.
3) Enter your name
4) Enter your telephone number
5) Enter your email address (Your new password will be emailed to this email address.)



6) Wait for the password, your temporary password should be emailed to you in just a few minutes. When you receive that password, you can continue with the login (item 1 of step #2) and then continue with the "connection" step-Step #3.

Step #3

CONNECTING LICENSE INFORMATION TO YOUR USERNAME (Only the first time)

1) Enter your license number, (the number that appears after the SP, DB, AB, etc.) i.e., for SP00012345, type 12345 in the "License Number" field.

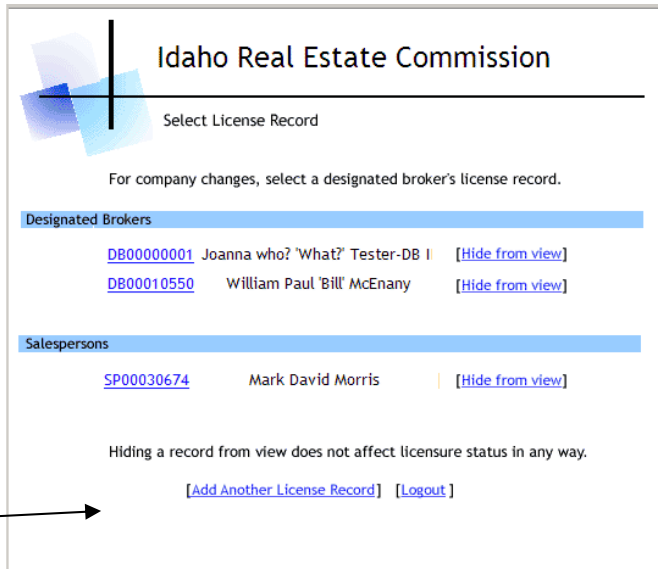
2) Unless you have changed it, the "Security key" will be your birthdate in the format MMDDYY (i.e., May 4, 1950 will be 050450) followed by the last four digits of your social security number.

   (The next time you log onto the Real Estate Licensing page, you only need to enter your username and password. The connection will stay with this username and password until you end the connection. Once you've established your Access Idaho username & password and connected your IREC licensing information to that username, you can change the security key for privacy reasons. **Note:** The "connection" has **no** relationship to the licensees' association with a company and its designated broker.)

3) Pick the service you want to use from this screen: (Note that only persons connected to the designated broker's record will have access to the "Add Associates," "Remove Associates," and "Change Company Name/Contact Info" services.)

OFFICE MANAGERS

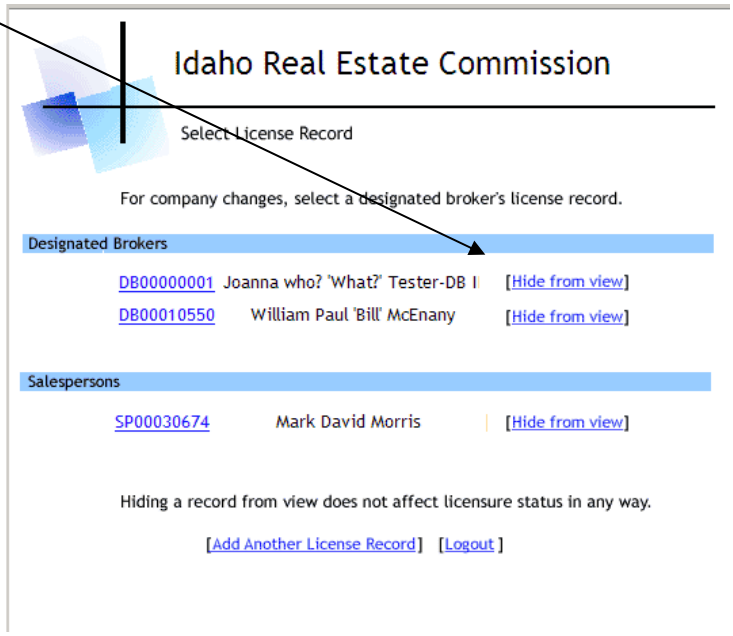
1) If you have "connected" more than one licensee to your Access Idaho account, you will need to select which licensee you are going do online licensing functions for when you logon. (**Note:** This "connection" has **no** relationship to the association of a licensee to a company and its designated broker. To change that information you must select the designated broker of the company at this point in the procedure and then "Add" or "Remove" the licensee.)
2) To add a connection to another licensee for whom you are going to process online licensing changes, click on "Add Another License Record" link.
   Or the "Change to a different license record" link from the "Available Services" page. (see graphic next page)



(to add a connection to another license record)

3) To remove a licensee for whom you are authorized to process online licensing changes, click on the "[hide from view]" link at the right of the licensee's name.

Note: The "connection" has **no** relationship to the licensees' association with a company and its designated broker.



Do you know your license number? (Remember, your license number is not your NRDS number!) Go to www.irec.idaho.gov and click on Licensee Search and then IREC's Search Page. Type in your name and you will have your license number!

The Idaho Real Estate Commission Welcomes Our Newest Staff Members

Erika Finney, Office Specialist Licensing

Erika has lived in Idaho all her life. She graduated from Boise High School and attended both Boise State University and the University of Idaho. She has not earned her degree yet, but says that someday soon she will figure out what she wants to be when she grows up. Right now she is enjoying raising her daughter, Lyric, and looking forward to moving to Mountain Home and getting married.

Tanya Schulter, Inspector

Tanya spent many years living in the St. Louis area. She and her husband, Tom, moved to Idaho three years ago and they love it! Tanya has nearly ten years experience in real estate sales and previously worked for Group One.

Please help us extend a warm welcome to one of the Commission's new staff members. Dodger, who is originally from Mt. Vernon, Oregon, joined the Commission on April 4th, 2006. Although he really had no previous experience he has proven himself to be a quick learner. It took no time at all for him to learn that he can easily win the hearts of the staff, customers, and total strangers on the street.

Once again the Commission is demonstrating its ability to think outside the box and blaze the path in an effort to reduce stress, and increase productivity in the work place as well as help build morale among the staff members.

In an article dated Oct. 9, 2003, titled Companies Honored for Psychologically Healthy Workplace Practices, the American Psychological Association stated in part, …unorthodox policies such as allowing dogs in the workplace are just a few of the innovative best practices companies nationwide are implementing in an effort to create better places for their employees to work…With regard to the benefits of dogs in the workplace, here are some facts from the American Humane Association…Staff morale and worker productivity increased by bringing pets to work… Increased camaraderie among employees…Happier employees result in enhanced job performance… Increase in sales reported by store owners who take their dogs to work…Dogs can serve as a crime deterrent.

A Connecticut-based national trade group surveyed 50 small and large companies across the U.S. that allow pets in the workplace. They surveyed law firms, Internet sales companies & retail shops and the results showed that those with pets had lower absenteeism rates and employees who were more willing to work overtime.

Dodger has quickly proven himself to be a valuable member of the IREC team and has exceeded expectations when it comes to promoting good will and boosting morale with staff and customers alike.

FEE CHANGES

Effective July 1, 2006, new license and license renewal fees ($180) are being **reduced.** The new fee will be $160 which includes $20 for the recovery account.

Do I Have to Give Out My Social Security Number?

It depends. Do you know your license number? Many licensees are reluctant to give out their social security number and understandably so.

The State of Idaho requires social security numbers for identification purposes. The Commission requires a social security number for each applicant applying for a license. After this initial application, however, the licensee's identification and data is tracked by the social security number OR the license number.

The license number is not confidential information. An Idaho licensee, attending continuing education classes, must be permitted to use his/her license number instead of a social security number. (Prelicense students, on the other hand, will not yet have an Idaho license, and therefore social security numbers have to be used to verify attendance.)

Providers offering continuing education courses have an obligation and a responsibility to ensure that student confidential information is not disseminated or used for purposes other than the creation and submission of a course completion list to verify attendance to the Commission.

So the next time you register for a course, you have the option of using your license number or social security number. The choice is yours. Learn your license number!

Bates, Daniel M., salesperson with All Idaho Real Estate & Properties, Inc. in Nampa, Idaho. Civil penalty fine of $100.

Baxter, Kerry Scott, salesperson with Help U Sell Alliance Realty in Idaho Falls, Idaho. Civil penalty fine of $100.

Bennett, Mark L., salesperson with Team One Services, LLC in Nampa, Idaho. Civil penalty fine of $100.

Bickford, Judy Annette, salesperson with Whitepine Real Estate in Bovill, Idaho. Civil penalty fine of $100.

Bonadies, Abigail L. "Abby", salesperson with Weber Investments Inc. in Boise Idaho. Civil penalty fine of $100.

Brown, Kenneth R., salesperson with H & H Properties, LLC in Boise, Idaho. Civil penalty fine of $100.

Bruns, Terry Alan, salesperson with Coleman Company in Meridian, Idaho. Civil penalty fine of $50.

Bulson, Stephen L., salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $50.

Burrell, Rebecca "Becky" Marie, salesperson with Windermere Real Estate/ Capital Group, Inc. in Boise, Idaho. Civil penalty fine of $100.

Burnell, Barbara, associate broker with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $100.

Butler, Michael W., salesperson with Payette River Realty in Garden Valley, Idaho. Civil penalty fine of $100.

Cadwell, Nina S., salesperson with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $100.

Cain Sr., Donald W., associate broker with Lost River Realty in Moore, Idaho. Civil penalty fine of $50.

Call, Mark K., associate broker with Bischoff Realtors in Blackfoot, Idaho. Civil penalty fine of $50.

Callaway, Cheryl T., salesperson with Melba Valley Real Estate, LLC in Melba, Idaho. Civil penalty fine of $100.

Cameron, Christie L., salesperson with Rainbow Realty in Island Park, Idaho. Civil penalty fine of $100.

Campbell, Stacey A., salesperson with Select Properties, LLC in Weiser, Idaho. Civil penalty fine of $50.

Campos, Jose, salesperson with Realty Center in Boise, Idaho. Civil penalty fine of $100.

Cannariato, Steven H., associate broker with Hawkins & Cannariato in Boise, Idaho. Civil penalty fine of $100.

Carder, Susan, L., currently expired salesperson, previously with Treaty Rock Realty, Inc. in Boise, Idaho. Civil penalty fine of $150.

Carey, Sam L., salesperson with Shelman Realty in Bonners Ferry, Idaho. Civil penalty fine of $100.

Carey, Todd W., salesperson with Shelman Realty in Bonners Ferry, Idaho. Civil penalty fine of $100.

Carothers, Joshua Allen, salesperson with Post Falls Real Estate in Post Falls, Idaho. Civil penalty fine of $100.

Carpenter, Angela M., salesperson with Moscow Realty, LLC in Moscow, Idaho. Civil penalty fine of $100.

Carr, Erica S., salesperson with Ernie Carr Real Estate in Garden City, Idaho. Civil penalty fine of $100 (**second time violation).**

Carr, Ernest W., designated broker with Ernie Carr Real Estate in Garden City, Idaho. Civil penalty fine of $100 **(second time violation).**

Casas-Vicente, Carmen, salesperson with Hess Real Estate Services, LLC in Boise, Idaho. Civil penalty fine of $100.

Cawley, Rebecca L. "Bek", salesperson with Coldwell Banker Town & Country Realtors in Lewiston, Idaho. Civil penalty fine of $100.

Chacko, Raju M., salesperson with Chase and Associates Realty in Boise, Idaho. Civil penalty fine of $100.

Chadwick, Monique N., salesperson with Avanté Realty, Inc. in Meridian, Idaho. Civil penalty fine of $50.

Chambers, Evan E., associate broker with Gold Key Real Estate in Boise, Idaho. Civil penalty fine of $50.

Chapman, Christina L., salesperson with McCall Real Estate Company in McCall, Idaho. Civil penalty fine of $50.

Chapman, Michael S., associate broker with McCall Real Estate Company in McCall, Idaho. Civil penalty fine of $50.

Chester, Danielle, salesperson with Hess Real Estate Services, LLC in Boise, Idaho. Civil penalty fine of $100.

Christensen, Troy J., salesperson with Professional Realty Services in Pocatello, Idaho. Civil penalty fine of $100.

Cimmiyotti, Cyd, salesperson with Classic Realty in Ketchum, Idaho. Civil penalty fine of $100.

Clark, Page L., salesperson with L P Link Associates Inc. in Hayden, Idaho. Civil penalty fine of $100.

Clezie, Lane W., salesperson with JW Dunford & Associates in Pocatello, Idaho. Civil penalty fine of $100.

Coleman, Cheryl Dawn, salesperson with Bennett & Associates Real Estate in Moscow, Idaho. Civil penalty fine of $100.

Commercial Investment Advisors, Inc., (Jessica Nicole Zahn, designated broker) in Scottsdale, Arizona. Civil penalty fine of $100.

Connerley, Marlys W., salesperson with Coldwell Banker Town & Country Realtors in Lewiston, Idaho. Civil penalty fine of $100.

Contreras, Soila, inactive salesperson

Disciplinary actions, continued page 19

previously with Desert High Real Estate in Marsing, Idaho. Civil penalty fine of $50.

Cook, Diane Millay, salesperson with Realty Executives of Treasure Valley in Meridian, Idaho**.** Civil penalty fine of $100.

Cook, Sheila A., salesperson with Century 21 Lindbloom Realty in Middleton, Idaho. Civil penalty fine of $100.

Cornell, Gay, salesperson with Realty Center in Boise, Idaho**.** Civil penalty fine of $100.

Cox, Ann K., salesperson with Windermere Real Estate/Capital Group Inc. in Boise, Idaho**.** Civil penalty fine of $100.

Cox, Richard Wayne "Ricky", salesperson with Mountain Lakes Realty, Inc. in McCall, Idaho**.** Civil penalty fine of $50.

Cox, Vicky J., salesperson with Century 21 Parkview in Payette, Idaho. Civil penalty fine of $50.

Crezee, Cindy, salesperson with Home Pointe Real Estate, LLC in Idaho Falls, Idaho**.** Civil penalty fine of $100.

Crock, Carmel, salesperson with The Real Estate Group in Meridian, Idaho. Civil penalty fine of $50.

Cronin, Robert L., salesperson with Hailey Realty, Inc. in Hailey, Idaho. Civil penalty fine of $100.

Cuff, Donald Robert, salesperson with Realty Executives of Treasure Valley in Meridian, Idaho**.** Civil penalty fine of $50.

Cuff, Janice Marie, salesperson with Realty Executives of Treasure Valley in Meridian, Idaho**.** Civil penalty fine of $50.

Culver, Alice Ann, designated broker with Packer's Realty, Inc. in Boise**,** Idaho. Civil penalty fine of $200 **(second-time violation).**

Currey, Fred Travis, salesperson with Century 21 Parkview in Payette, Idaho**.** Civil penalty fine of $50.

Curtis, Billie Sue, salesperson with Muffley Realty & Insurance in Gooding, Idaho. Civil penalty fine of $50.

Cushing, Craig K., salesperson with High Desert Realtors Inc. in Idaho Falls, Idaho**.** Civil penalty fine of $100.

Custer, Tracy M., salesperson with Windermere Real Estate/Capital Group Inc. in Boise**,** Idaho. Civil penalty fine of $100.

Dale, Douglas J., salesperson with Kelley Real Estate Services in Boise, Idaho. Civil penalty fine of $100.

Dalton, Ann Cherie, salesperson with Greylock Realty in Boise, Idaho. Civil penalty fine of $100.

Davis, Melinda Lee, salesperson, currently inactive, previously with Starlite Properties in Council, Idaho. Civil penalty fine of $100.

Dawson, Benjamin S., salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

DeBoer, Charles Brad, salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

DeBord, Eric, salesperson with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $50.

Degurse, Heather J., salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

Delbridge, Gail R., salesperson with Jon Gosche Real Estate in Boise, Idaho**.** Civil penalty fine of $100.

Dewey, Deseree, salesperson with Team One Services, LLC in Nampa, Idaho**.** Civil penalty fine of $100.

Diem, Lynda K., associate broker with Cascade Lake Realty, Inc. in Cascade**,** Idaho. Civil penalty fine of $100.

DiFelice, Michael, salesperson with H & H Properties, LLC in Boise, Idaho**.** Civil penalty fine of $50.

DiOrio, Rick G., salesperson with Classic Realty in Ketchum, Idaho**.** Civil penalty fine of $100.

Ellis, Joshua Darris, designated broker with Cornerstone Realty & Development in Pocatello, Idaho**.** Civil penalty fine of $80.

Elsey, David M., salesperson with Silverhawk Realty LLC in Caldwell, Idaho**.** Civil penalty fine of $100.

England, Michelle T., designated broker with Mountain West Real Estate, Inc. in Salmon, Idaho. Civil penalty fine of $100.

Faulkner, Ute, salesperson with L P Link Associates Inc. in Hayden, Idaho**.** Civil penalty fine of $100.

Ferro, Michael Anthony., designated broker with Michael A. Ferro, Broker in Salt Lake City, Utah**.** Civil penalty fine of $50.

Fischer, Kimberly, salesperson with Re/Max West in Boise, Idaho. Civil penalty fine of $100.

Fitch, William R., salesperson with Lone Tree Land Company, LLC in Payette**,** Idaho. Civil penalty fine of $100.

Freeman, Joseph W. "Joe", salesperson with Greylock Realty in Boise, Idaho**.** Civil penalty fine of $100.

Fuller, Valorie Jean, salesperson with Century 21 Golden West Realty in Caldwell, Idaho. Civil penalty fine of $50.

Giese, Jerrold Michael, designated broker with Realty One Homes Plus in Boise, Idaho**.** Civil penalty fine of $50.

Gregg, Gary R., salesperson with Realteam Real Estate Center in Coeur d'Alene, Idaho**.** Civil penalty fine of $100.

Griffith, Frank C., salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

Gripton, Rocky Charles, salesperson with Century 21 Parkview in Payette, Idaho**.** Civil penalty fine of $50.

Hansen, Dennis L., designated broker with Blackfoot Real Estate Company in Blackfoot, Idaho**.** Civil penalty fine of $50.

Hansen, Maren C., salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $100.

Disciplinary actions, continued page 15

Power Outage at the Idaho Real Estate Commission

This past April circumstances beyond our control brought the IREC online licensing system to a crashing halt. First a power outage affected a major area of downtown Boise from 7:30 a.m. to 10:15 a.m. keeping the Commission in the dark and the online system inaccessible. Then when power was restored, Qwest discovered that the power problem had caused a problem with their DSL lines. This situation was not resolved until 4:00 in the afternoon, and also kept IREC's online system inaccessible until that problem was resolved. Unfortunately, the timing of these problems was really bad, because it occurred during the last week of the month when many licensees are attempting to get their last minute renewals processed. This outage serves as a reminder that licenses really shouldn't wait until the last minute to renew your real estate license online, because it just might be that moment the power goes out! Give yourself a little "breathing room" and renew your license before it expires and you are hit with fines for working, advertising, hosting open houses, showing, etc. while your license is expired. Both you and your broker are liable for substantial fines if that happens for even a few hours. Real estate licenses expire at 5:00 p.m. on the expiration date printed on your license and also printed on your renewal notice. You have two years to complete Continuing Education courses and you can renew your license any time in the 90 days before it expires, but the renewal must be RECEIVED in our office by 5:00 p.m. on the last day of the month of your birth. Sorry, no exceptions for power outages.

In Memory

The Idaho Real Estate Commission extends our deepest sympathies to the families of:

George Everett Wendt, Boise
Samuel L. Sawyers, Garden City
Roger Wayne Evans, Sun Valley
Marilyn Ruth Glenn Cook, Garden Valley
James P. Purvis, Coeur D'Alene
E Harry Hess, Golden, CO
Ronald A. Webster, Post Falls
Gordon E. Hjelseth, Post Falls
Arthur J. Finnell, Meridian

Hawkins, Gary R., designated broker with Hawkins & Cannariato, in Boise, Idaho. Civil penalty fine of $100 **(second time violation)**

Hodges, William R., designated broker with Western Realty Advisors Inc. in Boise, Idaho. Civil penalty fine of $50.

Holding, Kirk M., salesperson with Keller Williams Realty Coeur d'Alene in Coeur d'Alene, Idaho. Civil penalty fine of $100.

Howard, Eric N., salesperson with NAI Kowallis & Mackey, LLC in Boise, Idaho. Civil penalty fine of $100.

Howell, Kelly "Jayce", salesperson with High Desert Realtors Inc. in Idaho Falls, Idaho. Civil penalty fine of $100 **(second time violation).**

Jackson, Jason M., salesperson with Columbia Village Realty in Boise, Idaho. Civil penalty fine of $100.

Jameson, Ed. Dee, designated broker with Realty Services Inc. in Coeur d'Alene, Idaho. Civil penalty fine of $60.

Johnson, Matthew W., salesperson with Crossroads Real Estate, LLC in Nampa, Idaho. Civil penalty fine of $100.

Jones, Ray Wesley, salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $50.

Ketchum Realty Inc., (James D. Loyd, designated broker) in Ketchum, Idaho. Civil penalty fine of $50.

Knipe, Bradford T., salesperson with Knipe & Knipe Inc. in Boise, Idaho. Civil penalty fine of $50.

Korstad, Bruce, designated broker with Boise Pacific Brokers in Garden City, Idaho. Civil penalty fine of $100.

Lehman, Tonya Scott, salesperson with Silverhawk Realty, LLC in Caldwell, Idaho. Civil penalty fine of $50.

Leiter, Candice J., salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $100.

Lovan, Laree G., salesperson with Allpro Realty Group Inc. in Boise, Idaho. Civil penalty fine of $50.

Mahon, Shelly L., salesperson with Coldwell Banker Town & Country Realtors in Lewiston, Idaho. Civil penalty fine of $100.

Major, Mitchell Scott, salesperson with Real Estate Marketing, Inc. in Boise, Idaho. Civil penalty fine of $100.

McBride, Ronald Lee, salesperson with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $100.

McFarland, Kyle Ben, salesperson with Coldwell Banker Town & Country Realtors in Lewiston, Idaho. Civil penalty fine of $100.

McLeod, John P., salesperson with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $100.

Meacham, Bruce Jay, salesperson with Coldwell Banker Town & Country Realtors in Lewiston, Idaho. Civil penalty fine of $100.

Michener, Roger, associate broker with Michener Investments, LLP in Boise, Idaho. Civil penalty fine of $50.

Monday, Barbara, salesperson with Integrity Group Real Estate Services, Inc. in Meridian, Idaho. Civil penalty fine of $100.

Moser, Shauna S., salesperson with Select Properties, LLC in Weiser, Idaho. Civil penalty fine of $100.

Moulton, Donna S., salesperson with Mountain West Real Estate, Inc. in Salmon, Idaho. Civil penalty fine of $100.

Murray, Paul G., salesperson with Windermere/Coeur d'Alene Realty, Inc. in Coeur d'Alene, Idaho. Civil penalty fine of $100.

Nagle, Sandra K., designated broker with Four Seasons Realty in Saint Maries, Idaho. Civil penalty fine of $50.

NAI Commerce One, (Guy E. Arnell, designated broker) in Burley, Idaho. Civil penalty fine of $190.

Norris, Stephen B. "Steve", salesperson with Team Realty in Nampa, Idaho. Civil penalty fine of $100.

Oakland, Brian D., salesperson with Community Real Estate Company in McCall, Idaho. Civil penalty fine of $100.

O'Harra, Debra D., salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

O'Keefe, Dennis, designated broker with Boise Village Real Estate in Garden City, Idaho. Civil penalty fine of $50.

Owens, Calvin E., salesperson with First Rate Real Estate, LLC in Melba, Idaho. Civil penalty fine of $100.

Patterson, Kristie A., salesperson with G and T Realty in Kuna, Idaho. Civil penalty fine of $100.

Pearson, Bradbury D., salesperson with EE

Disciplinary actions, continued page 22

Lead Generators–Should They Be Licensed?

from the Idaho Department of Finance, Consumer Finance Bureau

The onset of loan originator licensing has brought an increased number of requests for opinions as to whether lead generators are required to be licensed—either as individual loan originators, or as a mortgage broker, in the case of the employing or contracting firm.

One scenario pertains primarily to web-based lead generation. The firm desires to set up a "matching service" portal in which borrowers can enter certain data information on a secure website that is fed to prospective brokers or lenders ("receivers") for loan consideration. The receivers then follow up directly with the consumer to present program options and obtain further information. The firm receives compensation based on the leads provided to the receivers, regardless whether an actual loan is completed, and has no further involvement in the process once the lead is delivered.

The requirement for licensing in this case may hinge on the information the portal data form requires the consumer to complete. An argument that the collection of borrower data is not an application because an application form, such as a FNMA 1003, is not completed is not necessarily correct. Collection of certain data, or a specific combination of data, may constitute solicitation of an application, or an offer to assist in the completion of an application, regardless of the format.

If the collection of information is limited to items such as the consumer's name, current address, phone numbers, best time to contact, email address, state where property is located, preferred type of interest rate (fixed or variable), property type (occupancy), self-assessed credit history (i.e. poor, fair, good, excellent), loan amount desired, and type of loan desired (purchase/refinance), then it would appear licensing would not be required. However, if requested information adds items such as income, occupational status, existing loan balances, loan payment amounts, monthly debt payment, assets or a combination, then this would represent an application or a solicitation of an application, and not solely a lead contact.

Another scenario involves a mortgage licensee desiring to hire a marketing person as a W-2 employee to generate referrals. The marketing person visits real estate agents, builders, trade shows and may contact consumers directly with information available through their employer. Information provided may range from a rate sheet flier with licensee contact information, to verbal discussion on programs available and qualifications, to application packages.

If the marketer limits the contact to handing out business cards, rate sheets, networking by discussion of the personalized service to be offered or collecting basic contact information of interested parties (i.e. name, phone, address, best time to contact), and refers any additional contact back to the licensee, then licensing the marketer as a loan originator would not be required. However, if the marketer enters into discussion of programs, qualifying requirements, terms and conditions of loans, answering inquiries as to income and debt or credit requirements, solicits applications through discussion, action or print materials, or becomes involved in an application process, then licensing would be required.

It is the activities conducted, or to be conducted, by a person or company that dictates whether licensure will be required, not a job title. Definitions for mortgage brokering, mortgage lending and mortgage loan origination activities may be found in the Idaho Residential Mortgage Practices Act in IC §26-3102 (18)(19)(20). If a formal opinion is desired for a specific scenario, please submit the request in writing with all pertinent details–what will be done vs. what specifically will not be done–to the Consumer Finance Bureau.

www.irec.idaho.gov/courses.html

DAHO Real Estate LLC in Bellevue, Idaho. Civil penalty fine of $50.

Peterson, Aaron, salesperson with Realty Executives of Treasure Valley in Meridian, Idaho. Civil penalty fine of $100.

Pickett, Richard H., salesperson with Silverhawk Realty, LLC in Caldwell, Idaho. Civil penalty fine of $50.

Povey, Connie Sue, salesperson with Hamilton Realty in Saint Anthony, Idaho. Civil penalty fine of $50.

Price, Emily C., salesperson with Windermere Real Estate/Capital Group, Inc. in Boise, Idaho. Civil penalty fine of $100.

Ramsey, Michael O., salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $50.

Reavis, Rana S., salesperson with Community Real Estate Company in McCall, Idaho. Civil penalty fine of $100.

Redman, Edgar A., associate broker with Classic Realty in Ketchum, Idaho. Civil penalty fine of $100.

Re/Max Summit Country, (Mark S. Snyder, designated broker) in Kamiah, Idaho. Civil penalty fine of $100.

Richey, Pohley J., salesperson with Greylock Realty, in Boise, Idaho. Civil penalty fine of $100

Roberts, Michael "Rip", salesperson with Mountain Lakes Realty, Inc. in McCall, Idaho. Civil penalty fine of $100.

Romano, Patricia A. "Patti", salesperson with Eagle Hills Properties in Eagle, Idaho. Civil penalty fine of $100.

Ross, Jay D., salesperson with Treasure Valley Properties, Inc. in Boise, Idaho. Civil penalty fine of $150.

Ross, Velda Larae, currently inactive. Civil penalty fine of $100.

Rue, Adam, salesperson with Lakeshore Realty in Coeur d'Alene, Idaho. Civil penalty fine of $50.

Salinas, Omar, salesperson with The Real Estate Group in Meridian, Idaho. Civil penalty fine of $100.

Scott, Margaret M., salesperson with Homeland Realty in Boise, Idaho. Civil penalty fine of $100.

Seamons, Lorinda Gayle, salesperson with Flinders Realty & Exchange Inc. in Malad City, Idaho. Civil penalty fine of $100.

Sears, Craig F., salesperson with Town & Country Realty Bear Lake Inc. in Garden City, Utah. Civil penalty fine of $50.

Shumway, Paul Grant, salesperson with Eagle Point Realty in Rexburg, Idaho. Civil penalty fine of $50.

Sievers, Deborah, designated broker with Sun Valley Broker's Alliance – Sagecreek Realty, LLC in Ketchum, Idaho. Civil penalty fine of $100.

Sing, Charles R. "Chuck", salesperson with The Real Estate Group in Meridian, Idaho. Civil penalty fine of $50.

Smart, Steven G., salesperson with Homeland Realty in Boise, Idaho. Civil penalty fine of $100.

Smith, Jacques Stirling, salesperson with McCall Real Estate Company in McCall, Idaho. Civil penalty fine of $100.

Smith, Jean Bonney, associate broker with Windermere Real Estate/Capital Group Inc. in Boise, Idaho. Civil penalty fine of $100.

Smith, Karen J., salesperson with Kamiah Properties in Kamiah, Idaho. Civil penalty fine of $50.

Smith, R. Scott, salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $100.

Smith, Eric H., salesperson with Avalon Real Estate Group, LLC in Eagle, Idaho. Civil penalty fine of $100.

Starr, Robert J., salesperson with Prudential Idaho Homes & Properties Inc. in Twin Falls, Idaho. Civil penalty fine of $100.

Stewart, Kathi P., designated broker with 1st Choice Properties in Meridian, Idaho. Civil penalty fine of $230 **(second time violation).**

Sun Valley Broker's Alliance – Sagecreek Realty, LLC (Deborah Sievers, designated broker) in Ketchum, Idaho. Civil penalty fine of $100.

Tolson, Esther S., salesperson with Allpro Realty Group, Inc. in Boise, Idaho. Civil penalty fine of $50.

Waatti, Michele Marie, salesperson with American Realty West in Driggs, Idaho. Civil penalty fine of $100.

Walter, Rodney W., salesperson with Century 21 Parkview in Payette, Idaho. Civil penalty fine of $100.

Warjone, Virginia Adair "Ginny", designated broker with Aspen Grove Real Estate, LLC in Sun Valley, Idaho. Civil penalty fine of $100.

Watts, Laurita Kay, salesperson with Help-U-Sell of Idaho Falls in Idaho Falls, Idaho. Civil penalty fine of $100.

Wilhelmi, Scott, salesperson with Assist 2 Sell Buyers & Sellers Realty in Meridian, Idaho. Civil penalty fine of $50.

Willcut, James B., designated broker with Willcut Financial Services, LLC in Hayden, Idaho. Civil penalty fine of $50.

Wilson, Tharyl R., salesperson with Results Realty in Clarkston, Washington. Civil penalty fine of $50.

Windhorst, Larmond "Larry" J., salesperson with Windermere/Coeur d'Alene Realty, Inc. in Coeur d'Alene, Idaho. Civil penalty fine of $100.

Windhorst, Trevor R., salesperson with Windermere/Coeur d'Alene Realty, Inc. in Coeur d'Alene, Idaho. Civil penalty fine of $100.

Winkler, Ronald Eugene, associate broker with Arthur Berry & Co. in Boise, Idaho. Civil penalty fine of $50.

Worthington, Randall Alan "Randy", salesperson with Gold Key Real Estate in Boise, Idaho. Civil penalty fine of $50.

Zahn, Jessica Nicole, designated broker with Commercial Investment Advisors Inc., in Scottsdale, Arizona. Civil penalty fine of $100.

Zeisel, Judith A., salesperson with Robert Cargill Real Estate in Lewiston, Idaho. Civil penalty fine of $50.

LICENSE STATS
As Of June 1, 2006

Active (broker and sales)	9,431
Active Brokers	2,016
Active Sales	7,415
Inactive (broker and sales)	2,027
Inactive Brokers	338
Inactive Sales	1,689
Active Companies	1,158

Ree-94-11
Rev. 07/06

Materials Order Form

Commission Use Only
Receipt #_____
Mailed _____

Purchase Information
Real Estate publications that are listed as "free" can be ordered by mail, fax, phone, e-mail, or in person. Publications requiring payment must be ordered by mail or in person. Here's how to order:

- **By Mail:** Mail the completed form with the proper fee to Idaho Real Estate Commission (IREC)
  Attn: Library
  PO Box 83720
  Boise, ID 83720-0077
- **By Fax:** For free publications ONLY, fax the completed form to 208-334-2050.
- **By Phone:** For free publications ONLY, call our library at 208-334-3285 ext. 223 or 866-447-5411 ext. 223 toll free within Idaho.
- **By e-mail:** For free publications ONLY, e-mail Jesama.Rosensweig@irec.idaho.gov
- **In Person:** Bring this completed form to 633 N. 4th St., Boise.

Acceptable Payment Methods:
- Personal Check
- Cashier's Check
- Money Order
- Cash (in person and only for exact amount)

Make checks payable to:
Idaho Real Estate Commission (IREC)

Miscellaneous Information
- Prices are subject to change
- Orders received without sufficient payment will be returned
- All sales are final
- Allow 2-4 weeks for delivery
- Most publications & materials are available to download from the Commission's website at www.irec.idaho.gov

Refund Policy
Because of rising costs associated with issuing a refund, it is the policy of the Idaho Real Estate Commission to refund overpayments of under $25 only if requested in writing within 30 days of the Commission's receipt of the overpayment.

Overpayments of $25 or more will be automatically refunded to the licensee. There will be a $15 fee assessed for each check returned to the Commission for insufficient funds.

PART A: Material Requested			**Cost**	**Quantity**	**Extd. Cost**
2006 License Law & Rules Book			$1.90		
Agency Law In Idaho Brochure (25/pkg) (Revision July 2004)	Spanish ☐ English ☐	1-4 pkg	$6.00 ea		
		5-9 pkg	$4.50 ea		
		10+ pkg	$3.00 ea		
Business Conduct & Office Operations *correspondence course* (No tax)			$20.00		
C2006 Continuing Education Core Course Tape *purchase* (Includes 1 copy of outline, but does not include an exam)		VHS	$60.00		
		Audio Tape	$60.00		
		Audio CD	$60.00		
		Video DVD	$60.00		
		Addl Outline	$5.00		
Candidate Handbook			*Free*		
Guidelines: Guideline Number & Title _____			*Free*		
Investigative & Hearing Process Brochure			*Free*		
License Manual			*Free*		
The Real Estatement (indicate Month & Year)			*Free*		

Part B: Shipping Information				
Name			Subtotal	
Business Name & Address			Add 5% Sales Tax	
City	State	Zip	Total	
Phone	Fax		If your organization is tax exempt, you must include a copy of your tax-exempt form.	
E-Mail				

Course Schedules

Sales Prelicense

Real Estate education is required for a salesperson's license. These two 45-hour courses are designed for the beginner in real estate who has little previous knowledge in the field. Completion of both modules, in order, will satisfy the educational requirements for a salesperson's license. Specific information concerning education requirements for licensure can be found in the Idaho Real Estate License Manual. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	*Crs Hrs*	*Course Title*	*Location*	*Provider*	*Contact Provider to Register:*	*Cost*
Correspondence	45	Fundamentals of Real Estate (FINAN201) Module I		ISI	(208) 885-6641http://www.uidaho.edu/isi	$325
July 5-7, 10-12	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
July 5-7, 10-12	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247www.gailheist.com	$275
July 6-14	45	Sales Prelicense Module 1	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$265
July 10-14	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
July 10-27	45	Sales Prelicense Module 1	Idaho Falls	EITC	(208) 524-3000www.eitc.edu *ext. 3381*	$275
July 10-11, 13-14, 17-18	45	Sales Prelicense Module 1	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
July 10-27	45	Sales Prelicense Module 1	Idaho Falls	EITC	(208) 524-3000www.eitc.edu *ext. 3381*	$275
July 10-14	45	Sales Prelicense Module 1	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$192
July 13, 14, 17-20	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247www.gailheist.com	$275
July 13-14, 17-20	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
July 17-21	45	Sales Prelicense Module 1	Boise	EOI	(208) 327-0768www.etidaho.com	$275
July 17-Sept 6	45	Sales Prelicense Module 1	Nampa	BSU-WFT	(208) 426-1974workforcetraining.boisestate.edu	$249
July 17-21	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
July 17-21	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
July 17-21, 24-31, Aug 1	45	Sales Prelicense Module 1	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$242
July 17-21	45	Sales Prelicense Module 2	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$192
July 18-Sept 7	45	Sales Prelicense Module 2	Nampa	BSU-WFT	(208) 426-1974workforcetraining.boisestate.edu	$249
July 20-21, 24-25, 27-28	45	Sales Prelicense Module 2	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
July 24-27, 31, Aug 1-3 7-10	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
July 24-28	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
July 24-28	45	Sales Prelicense Module 2	Boise	EOI	(208) 327-0768www.etidaho.com	$275
July 24-28	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
July 31-Aug 4, 7	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
July 31 - Aug 1	45	Sales Prelicense Module 1	Hailey	CSI	(208) 732-6287www.csi.edu	$390
July 31- Aug 17	45	Sales Prelicense Module 2	Idaho Falls	EITC	(208) 524-3000www.eitc.edu *ext. 3381*	$275
July 31-Aug 17	45	Sales Prelicense Module 2	Idaho Falls	EITC	(208) 524-3000www.eitc.edu *ext. 3381*	$275

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Aug 2-4, 7-9	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Aug 3-11	45	Sales Prelicense Module 2	Post Falls	NIC	(208) 769-3444 www.nic.edu/wft	$265
Aug 7-11	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Aug 7-8, 10-11, 14-15	45	Sales Prelicense Module 1	CDA	NIREA	(208) 664-1898 northidahorealestateacademy.com	$325
Aug 7-11, 14-18, 21	45	Sales Prelicense Module 2	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$242
Aug 7-11	45	Sales Prelicense Module 2	Hailey	CSI	(208) 732-6287 www.csi.edu	$390
Aug 8-11, 14-15	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Aug 9,14,16,21,23,28,30 Sept 6,11,13,18,20	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Aug 10, 11, 14-17	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Aug 14-18	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Nov 27-30, Dec 4-7, 11-14	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Aug 14-18	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Aug 14-17, 21-24, 28-31	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Aug 17-18, 21-22, 24-25	45	Sales Prelicense Module 2	CDA	NIREA	(208) 664-1898 northidahorealestateacademy.com	$325
Aug 21-25	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Aug 24-Dec 14	45	Fundamentals of Real Estate (FINAN201) Module I	Boise	BSU-Mgt	(208) 426-3356 www.mkfi.boisestate.edu	$700
Aug 31 - Sept 2, 14-16	45	Sales Prelicense Module 1	Twin Falls	CSI	(208) 732-6287 www.csi.edu	$385
Sept 5-8, 11-12	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Sept 6-8, 11-13	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Sept 7-9, 28-30	45	Sales Prelicense Module 1	Pocatello	ISU	(208) 282-3372 www.isu.edu/departments/apptech	$275
Sept 11-15	45	Sales Prelicense Module 1	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$192
Sept 11-12, 14-15, 18-19	45	Sales Prelicense Module 1	CDA	NIREA	(208) 664-1898 northidahorealestateacademy.com	$325
Sept 11-15, 18-22, 25	45	Sales Prelicense Module 1	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$242
Sept 13-15, 18-20	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Sept 14, 15, 18-21	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Sept 18-Nov 8	45	Sales Prelicense Module 1	Nampa	BSU-WFT	(208) 426-1974 workforcetraining.boisestate.edu	$249
Sept 18-21, 25-28, Oct 1-5	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Sept 18-22	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Sept 18-22	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Sept 18-22	45	Sales Prelicense Module 2	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$192
Sept 19-Nov 9	45	Sales Prelicense Module 2	Nampa	BSU-WFT	(208) 426-1974 workforcetraining.boisestate.edu	$249

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Sept 20-22, 27-29	45	Sales Prelicense Module 1	Lewiston	LCSC	(208) 792-2442www.lcsc.edu/wft	$299
Sept 21,26,28 Oct 3,5,10,12,17,19,24,26,31	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Sept 21-22, 25-26, 28-29	45	Sales Prelicense Module 2	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Sept 25-29	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
Sept 25,27, Oct 2,4,9,11,16,18,23,25, 30,Nov 1	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Sept 25-29	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Oct 2-6, 9	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Oct 4-6, 9-11	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247www.gailheist.com	$275
Oct 4-6, 11-13	45	Sales Prelicense Module 2	Lewiston	LCSC	(208) 792-2442www.lcsc.edu/wft	$299
Oct 5-7, 19-21	45	Sales Prelicense Module 2	Twin Falls	CSI	(208) 732-6287www.csi.edu	$385
Oct 9-10, 12-13, 16-17	45	Sales Prelicense Module 1	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Oct 9-12, 16-19, 23-26	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Oct 10-13, 16-17	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Oct 12-14, 26-28	45	Sales Prelicense Module 2	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$275
Oct 12, 13, 16-19	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247www.gailheist.com	$275
Oct 16-20	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
Oct 16-20	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Oct 16-21	45	Sales Prelicense Module 1	Hailey	CSI	(208) 732-6287www.csi.edu	$385
Oct 16-20, 23-27, 31	45	Sales Prelicense Module 2	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$242
Oct 19-20, 23-24, 26-27	45	Sales Prelicense Module 2	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Oct 23-27	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Oct 23-27	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$325
Oct 30-31, Nov 1-3,6	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Nov 1-3, 6-8	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247www.gailheist.com	$275
Nov 2,7,9,14,16,21,28,30 Dec 5,7,12,14	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Nov 6,8,13,15,20,27,29 Dec 4,6,11,13,18	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Nov 6-7, 9-10, 13-14	45	Sales Prelicense Module 1	CDA	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Nov 6-9, 13-16, 20-22	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Nov 6-10	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$325
Nov 6-10	45	Sales Prelicense Module 1	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$192
Nov 7-10, 13-14	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Nov 9, 10, 13-16	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Nov 13-17	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Nov 13-17	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Nov 13-17	45	Sales Prelicense Module 2	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$192
Nov 13-18	45	Sales Prelicense Module 2	Hailey	CSI	(208) 732-6287 www.csi.edu	$385
Nov 14-Jan 4	45	Sales Prelicense Module 2	Nampa	BSU-WFT	(208) 426-1974 workforcetraining.boisestate.edu	$249
Nov 16-17, 20-21, 27-28	45	Sales Prelicense Module 2	CDA	NIREA	(208) 664-1898 northidahorealestateacademy.com	$325
Nov 20-Jan10	45	Sales Prelicense Module 1	Nampa	BSU-WFT	(208) 426-1974 workforcetraining.boisestate.edu	$249
Nov 27-Dec 1	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Nov 29, 30, Dec 1, 4, 5, 6	45	Sales Prelicense Module 1	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Dec 4-8, 11	45	Sales Prelicense Module 1	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Dec 4-8	45	Sales Prelicense Module 1	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Dec 4-8	45	Sales Prelicense Module 1	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Dec 7, 8, 11-14	45	Sales Prelicense Module 2	Boise	AREC	(208) 377-9247 www.gailheist.com	$275
Dec 11-15	45	Sales Prelicense Module 2	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$325
Dec 11-15	45	Sales Prelicense Module 2	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$325
Dec 12-15, 18-19	45	Sales Prelicense Module 2	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295

Broker Prelicense

Four additional courses for a total of at least 90 hours of advanced approved real estate education is required for a broker's license. Specific information concerning educational requirements for licensure can be found in the Idaho Real Estate License Manual. Theses courses are also approved for elective continuing education credit. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Correspondence (BUS262)	45	Real Estate Finance		ISI	(208) 885-6641 http://www.uidaho.edu/isi	$325
Correspondence	45	Real Estate Law (BUS263)		ISI	(208) 885-6641 http://www.uidaho.edu/isi	$325
July 10-13	30	Brokerage Management	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$250
July 13-14, 20-21	30	Real Estate Law	Boise	ICI	(208) 376-2122 www.idahocareerinstitute.com	$325
July 18-21	30	Valuation and Analysis	Boise	EOI	(208) 327-0768 www.etidaho.com	$375
July 20-28	30	Real Estate Law	Boise	BSU-WFT	(208) 426-1974 workforcetraining.boisestate.edu	$99
July 24-27	30	Brokerage Management	Boise	ICI	(208) 376-2122 www.idahocareerinstitute.com	$305
July 24-27	30	Real Estate Finance	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$295
Aug 7-10	30	Real Estate Finance	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$250
Aug 21-24	30	Brokerage Management	Boise	EOI	(208) 327-0768 www.etidaho.com	$310

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Aug 28-31	30	Valuation and Analysis	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Aug 29-31, Sept 1	30	Brokerage Management	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Sept 5-8	30	Real Estate Finance	Boise	BSU-WFT	(208) 426-1974workforcetraining.boisestate.edu	$99
Sep 5-8	30	Real Estate Law	Boise	EOI	(208) 327-0768www.etidaho.com	$340
Sept 7-8, 14-15	30	Real Estate Law	Twin Falls	CSI	(208) 732-6287www.csi.edu	$290
Sep 25-28	30	Real Estate Finance	Boise	EOI	(208) 327-0768www.etidaho.com	$335
Sept 25-28	30	Real Estate Law	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Oct 2-5	30	Real Estate Finance	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$375
Oct 12-20	30	Valuation and Analysis	Boise	BSU-WFT	(208) 426-1974workforcetraining.boisestate.edu	$99
Oct 16-19	30	Brokerage Management	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$295
Oct 19-20, 26-27	30	Real Estate Finance	Twin Falls	CSI	(208) 732-6287www.csi.edu	$290
Oct 19-20, 26-27	30	Real Estate Law	Coeur d'Alene	IAR	(208) 342-3585www.idahorealtors.com	$275
Oct 23-26	30	Brokerage Management	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Oct 23-26	30	Valuation and Analysis	Boise	EOI	(208) 327-0768www.etidaho.com	$375
October 24-27	30	Real Estate Law	Boise	IAR	(208) 342-3585www.idahorealtors.com	$299
Oct 31 - Nov 3	30	Brokerage Management	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$250
Nov 9-10, 16-17	30	Valuation and Analysis	Twin Falls	CSI	(208) 732-6287www.csi.edu	$290
Nov 13-16	30	Real Estate Law	Boise	EOI	(208) 327-0768www.etidaho.com	$340
Nov 14-17	30	Real Estate Law	Sun Valley	IAR	(208) 342-3585www.idahorealtors.com	$300
Nov 27-30	30	Real Estate Finance	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$295
Nov 27-30	30	Real Estate Finance	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$250
Dec 1-2, 8-9	30	Brokerage Management	Twin Falls	CSI	(208) 732-6287www.csi.edu	$290
Dec 4-7	30	Brokerage Management	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$325
Dec 4-7	30	Real Estate Finance	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$325
Dec 4-7	30	Real Estate Finance	Boise	EOI	(208) 327-0768www.etidaho.com	$335
Dec 11-14	30	Brokerage Management	Boise	EOI	(208) 327-0768www.etidaho.com	$310

CE CORE

The Commission CORE course is required for renewal. For complete CE requirements, visit our website at www.irec.idaho.gov. TO REGISTER TO A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
video/audio	4	Continuing Education Core 2005		IREC	(208) 334-3285www.irec.idaho.gov	$15
Last Thursday of every month	4	Continuing Education Core 2005	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Online	4	Continuing Education Core 2005	Online	IAR	(208) 342-3585www.idahorealtors.com	$0
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$45
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Boise	IAR	(208) 342-3585www.idahorealtors.com	$25
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Meridian	IRES	(208) 685-6711www.idahorealestateschool.com	$25
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$0
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Boise	EOI	(208) 327-0768www.etidaho.com	$0
By Appointment-Contact Provide	4 r	Continuing Education Core 2006 Challenge Exam	Idaho Falls	EITC	(208) 524-3000www.eitc.edu *ext. 3381*	$25
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$29
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Boise	IAR	(208) 342-3585www.idahorealtors.com	$25
By Appointment-Contact Provider	4	Continuing Education Core 2006 Challenge Exam	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$0
July 5	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
July 11	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
July 12	4	Continuing Education Core 2006	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39
July 12	4	Continuing Education Core 2006	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$49
July 12	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Jul 21	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
July 26	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
July 26	4	Continuing Education Core 2006	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
July 26	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
July 27	4	Continuing Education Core 2006	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
July 28	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
July 31	4	Continuing Education Core 2006	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$49
Aug 2	4	Continuing Education Core 2006	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39
Aug 2	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 2	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Aug 8	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
Aug 9	4	Continuing Education Core 2006	Idaho Falls	IAR	(208) 342-3585www.idahorealtors.com	$50

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Aug 16	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Aug 17	4	Continuing Education Core 2006	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$49
Aug 18	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Aug 23	4	Continuing Education Core 2006	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 23	4	Continuing Education Core 2006	Coeur d'Alene	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Aug 23	4	Continuing Education Core 2006	Coeur d'Alene	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Aug 23	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Aug 25	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
Aug 30	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 30	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Aug 31	4	Continuing Education Core 2006	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Aug 31	4	Continuing Education Core 2006	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$49
Sept 6	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Sept 12	4	Continuing Education Core 2006	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39
Sept 12	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
Sept 13	4	Continuing Education Core 2006	Jackson Hole,	IAR	(208) 342-3585www.idahorealtors.com	$0
Sept 20	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Sep 22	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Sept 27	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Sept 27	4	Continuing Education Core 2006	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Sept 27	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Sept 28	4	Continuing Education Core 2006	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Sept 29	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
Oct 4	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 10	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
Oct 11	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Oct 19	4	Continuing Education Core 2006	Lewiston	IAR	(208) 342-3585www.idahorealtors.com	$45

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Oct 20	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Oct 20	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
Oct 25	4	Continuing Education Core 2006	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 25	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Oct 25	4	Continuing Education Core 2006	Ketchum	IAR	(208) 342-3585www.idahorealtors.com	$50
Oct 30	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Oct 30	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Oct 31	4	Continuing Education Core 2006	Coeur d'Alene	IAR	(208) 342-3585www.idahorealtors.com	$40
Nov 1	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Nov 14	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
Nov 15	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Nov 17	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
Nov 17	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Nov 21	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Nov 29	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Nov 29	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Nov 29	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Dec 12	4	Continuing Education Core 2006 Challenge Exam	Pocatello	ISU	(208) 282-3372www.isu.edu/departments/apptech	$30
Dec 13	4	Continuing Education Core 2006	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Dec 13	4	Continuing Education Core 2006	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Dec 15	4	Continuing Education Core 2006	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Dec 20	4	Continuing Education Core 2006	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Dec 20	4	Continuing Education Core 2006	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Dec 22	4	Continuing Education Core 2006	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$40
Dec 28	4	Continuing Education Core 2006	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45

Continuing Education Elective Courses

The following courses are approved by the Idaho Real Estate Commission for continuing education elective credit. For complete continuing education requirements, visit our website at www.irec.idaho.gov. TO REGISTER FOR A COURSE, PLEASE CONTACT THE PROVIDER.

Course Dates	*Crs Hrs*	*Course Title*	*Location*	*Provider*	*Contact Provider to Register:*	*Cost*
Online	4	ADA & Fair Housing	Online	CWS	(800) 532-7649www.careerwebschool.com	$45
Online	3	Ada Fair Housing	Online	AB	(360) 683-6640www.americas-best.net	$24
Correspondence	4	Business Conduct & Office Operations		IAR	(208) 342-3585www.idahorealtors.com	$45
Online	6	Buyer Representation in Real Estate	Online	EOI	(208) 327-0768www.etidaho.com	$68
Online	4	Consensual Dual Agency	Online	CWS	(800) 532-7649www.careerwebschool.com	$45
Online	3	Contracts	Online	AB	(360) 683-6640www.americas-best.net	$24
Last Friday of every month	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Online	6	Diversity in Doing Business	Online	EOI	(208) 327-0768www.etidaho.com	$68
Online	6	Environmental Basics	Online	AB	(360) 683-6640www.americas-best.net	$48
Online	6	Ethics in Real Estate	Online	EOI	(208) 327-0768www.etidaho.com	$68
Online	4	Ethics in Real Estate (meets NAR requirement)	Online	CWS	(800) 532-7649www.careerwebschool.com	$45
Online	6	Home Inspection	Online	AB	(360) 683-6640www.americas-best.net	$48
Online	6	Introduction to Commercial Real Estate Sales	Online	EOI	(208) 327-0768www.etidaho.com	$68
Online	3	Meth Madness	Online	AB	(360) 683-6640www.americas-best.net	$24
Online	4	Pricing Property	Online	AB	(360) 683-6640www.americas-best.net	$32
Online	3	Real Estate Ethics	Online	AB	(360) 683-6640www.americas-best.net	$24
Online	4	Real Estate Math	Online	CWS	(800) 532-7649www.careerwebschool.com	$45
Online	4	Tax Free Exchanges	Online	CWS	(800) 532-7649www.careerwebschool.com	$45
Online	6	Understanding 1031 Tax Free Exchange	Online	EOI	(208) 327-0768www.etidaho.com	$68
July 5	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
July 5	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 6	4	Borrow Smart	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$50
July 6	4	Borrow Smart	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$50
July 6	4	Email for Success; Using Outlook to Improve Real Estate Business	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$59
July 6	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 11	4	Title Insurance and Closing Issues	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
July 12	4	Digital Imaging for Real Estate Agents	Boise	ICI	(208) 376-2122 www.idahocareerinstitute.com	$59
July 12	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 12	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$50
July 12	4	Real Estate Broker/Salesperson Liabilites (Risk Management and Law Update)	Post Falls	NIC	(208) 769-3444 www.nic.edu/wft	$39
July 12	8	Time Management Workshop	Boise	BAI	(208) 634-9996 www.daretobegreat.biz	$139
July 13	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 19-20	3	Commission Meeting	Boise	IREC	(208) 334-3285 www.irec.idaho.gov	$0
July 19	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Ketchum	IAR	(208) 342-3585 www.idahorealtors.com	$50
July 19	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 20	4	Environmental Liability: Minimize Your Risk	Ketchum	IAR	(208) 342-3585 www.idahorealtors.com	$50
July 20	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 20	4	What Every Real Estate Practitioner Needs to Know About Older/Newer Homes	Ketchum	IAR	(208) 342-3585 www.idahorealtors.com	$50
Jul 21	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247 www.gailheist.com	$40
July 21	4	Idaho Risk Reduction 2005	Ketchum	IAR	(208) 342-3585 www.idahorealtors.com	$50
July 24	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$40
July 24	4	Real Estate Asset Preservation	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$40
July 25-26	12	Listing and Marketing Commercial Real Estate	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$120
July 26	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$80
July 26	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 26	4	Practical Use of the REALTOR Forms	Coeur d'Alene	IAR	(208) 342-3585 www.idahorealtors.com	$40
July 27	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
July 27	4	Practical Use of the REALTOR Forms	Sandpoint	IAR	(208) 342-3585 www.idahorealtors.com	$35
July 27	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$80
July 27-28	16	Rookie REALTOR	Clarkston WA	IAR	(208) 342-3585 www.idahorealtors.com	$175
July 27-28	16	Rookie REALTOR	Lewiston	IAR	(208) 342-3585 www.idahorealtors.com	$175
July 27	8	Time Management Workshop	McCall	BAI	(208) 634-9996 www.daretobegreat.biz	$139

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
July 28	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363 www.adacounty-realtors.com	$45
July 28	6	E-Business for Real Estate Agents	Boise	ICI	(208) 376-2122 www.idahocareerinstitute.com	$89
July 30	4	The Power of Email Marketing	Boise	EOI	(208) 327-0768 www.etidaho.com	$89
July 31	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$40
July 31	8	People & Team Management: Personalities to Behaviors	Boise	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
July 31	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$40
Aug 1-2	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$120
Aug 1	8	Real Estate Negotiations	Boise	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
Aug 1	4	Understanding & Applying Idaho Agency Law: Single, Limited Dual, Assigned & Non-agency Relationships	Post Falls	NIC	(208) 769-3444 www.nic.edu/wft	$39
Aug 2	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$45
Aug 2	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 2	8	People & Team Management: Personalities to Behaviors	Idaho Falls	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
Aug 3	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 3	4	Identifying & Disclosing Encumbrances I - Issues Related to Use of Land	Post Falls	NIC	(208) 769-3444 www.nic.edu/wft	$39
Aug 3	8	Real Estate Negotiations	Idaho Falls	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
Aug 7	8	Real Estate Negotiations	Coeur d'Alene	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
Aug 8	8	People & Team Management: Personalities to Behaviors	Coeur d'Alene	FME	(208) 310-3281 www.foggymountainenterprises.com	$65
Aug 9	4	If You Can Finance It, You Can Sell It - The HP-10B II	Idaho Falls	IAR	(208) 342-3585 www.idahorealtors.com	$50
Aug 9	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 10	4	Identifying & Disclosing Encumbrances II - Encumbrances that Affect Title to Real Property	Post Falls	NIC	(208) 769-3444 www.nic.edu/wft	$39
Aug 10	4	Practical Use of the REALTOR Forms	Idaho Falls	IAR	(208) 342-3585 www.idahorealtors.com	$50
Aug 10-11	16	Rookie REALTOR	Boise	IAR	(208) 342-3585 www.idahorealtors.com	$175
Aug 16	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 16	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707 www.envisionrealestateschool.com	$50
Aug 17	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 18	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247 www.gailheist.com	$40
Aug 21	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	GTG	(208) 573-0977 www.genesistraininggroup.com	$40

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Aug 21	4	Real Estate Asset Preservation	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 22-23	12	Listing and Marketing Commercial Real Estate	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Aug 23	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Aug 23	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 24	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	PRS	(208) 234-4357www.professionalrealestateschool.com	$50
Aug 24	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	IAR	(208) 342-3585www.idahorealtors.com	$50
Aug 24	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	PRS	(208) 234-4357www.professionalrealestateschool.com	$50
Aug 24	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Pocatello	IAR	(208) 342-3585www.idahorealtors.com	$50
Aug 24	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 24	4	Practical Use of the REALTOR Forms	Boise	ICI	(208) 376-2122www.idahocareerinstitute.com	$49
Aug 24	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Aug 24	8	Time Management Workshop	McCall	BAI	(208) 634-9996www.daretobegreat.biz	$139
Aug 25	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Aug 28	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 28	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Aug 29-30	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Aug 30	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Aug 30	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Aug 31	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 5	4	Understanding & Using Real Estate Contracts	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39
Sept 6	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 6	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Sept 6-7	16	Subdivision Development and Financing	Boise	LEF	(208) 830-8907www.zatum.com	$325
Sept 7	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 8	4	Fair Housing, ADA, & Real Estate Agents	Post Falls	NIC	(208) 769-3444www.nic.edu/wft	$39
Sept 13	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Sept 13	4	Millennium Marketing	Jackson Hole,	IAR	(208) 342-3585www.idahorealtors.com	$0
Sept 14	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 15	3	Seven Key Tax & Financial Issues Every REALTOR Should Know	Jackson Hole,	IAR	(208) 342-3585www.idahorealtors.com	$0
Sept 15	3	What Every Real Estate Agent in Idaho Ought to Know	Jackson Hole,	IAR	(208) 342-3585www.idahorealtors.com	$0
Sept 16	3	How to Build Wealth by Investing in Real Estate	Jackson Hole,	IAR	(208) 342-3585www.idahorealtors.com	$0
Sept 20	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 20	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Sept 21	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 21	4	Increasing Sales with Energy Star	Boise	IPC	(208) 388-5331www.idahopower.com/energystar homes	$35
Sep 22	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Sept 25	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Sept 25	4	Real Estate Asset Preservation	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Sept 26-27	12	Listing and Marketing Commercial Real Estate	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Sept 27	4	Business Conduct & Office Operations	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Sept 27	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Sept 27	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Sept 28	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Sept 28	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Sept 29	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Oct 2	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 2	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 3-4	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Oct 4	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 5	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 9-10	14	GRI-Areas of Real Estate Specialization Module 1 of 2	Boise	IAR	(208) 342-3585www.idahorealtors.com	$250
Oct 11	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Oct 11-12	14	GRI-Areas of Real Estate Specialization Module 2 of 2	Boise	IAR	(208) 342-3585www.idahorealtors.com	$250
Oct 11	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Oct 12	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 18	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Oct 18	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 19	4	Cracking the Code-Understanding the REALTORS Code of Ethics and Procuring Cause	Lewiston	IAR	(208) 342-3585www.idahorealtors.com	$50
Oct 19	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 19	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Oct 19-20	16	Rookie REALTOR	Twin Falls	IAR	(208) 342-3585www.idahorealtors.com	$175
Oct 19-20	16	Rookie REALTOR	Twin Falls	IAR	(208) 342-3585www.idahorealtors.com	$175
Oct 20	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Oct 23	4	1031 Exchanges and Tenant-in-Common Real Estate	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 23	4	Real Estate Asset Preservation	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 24-25	12	Listing and Marketing Commercial Real Estate	Nampa	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Oct 25	4	Business Conduct & Office Operations	Ketchum	IAR	(208) 342-3585www.idahorealtors.com	$50
Oct 25	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 25	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Oct 26	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Oct 26	8	Time Management Workshop	McCall	BAI	(208) 634-9996www.daretobegreat.biz	$139
Oct 27	4	Cracking the Code-Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363www.adacounty-realtors.com	$45
Oct 30	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 30	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Oct 30	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Oct 31-Nov 1	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Nov 1	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 2	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 2-3	16	Rookie REALTOR	Nampa	IAR	(208) 342-3585www.idahorealtors.com	$175

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Nov 8	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 9	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 15	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Nov 15	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 15	4	Idaho Risk Reduction 2005	Caldwell	IAR	(208) 342-3585www.idahorealtors.com	$50
Nov 15	4	Practical Use of the REALTOR Forms	Caldwell	IAR	(208) 342-3585www.idahorealtors.com	$50
Nov 16	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 16	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300www.pioneer-reschool.com	$80
Nov 17	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Nov 21	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711www.idahorealestateschool.com	$45
Nov 22	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 23	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 27	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Nov 27	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40
Nov 28-29	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$120
Nov 29	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Nov 29	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Nov 30	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 6	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 7	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 7-8	16	Rookie REALTOR	Coeur d'Alene	IAR	(208) 342-3585www.idahorealtors.com	$175
Dec 13	4	Business Conduct & Office Operations	Coeur d'Alene	NIREA	(208) 664-1898northidahorealestateacademy.com	$49
Dec 13	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 13	4	Practical Use of the REALTOR Forms	Boise	ERESC	(208) 639-5707www.envisionrealestateschool.com	$50
Dec 14	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 15	4	Business Conduct & Office Operations	Boise	AREC	(208) 377-9247www.gailheist.com	$40
Dec 18	4	1031 Exchanges and Tenant-in-Common Real Estate	Meridian	GTG	(208) 573-0977www.genesistraininggroup.com	$40

Course Dates	Crs Hrs	Course Title	Location	Provider	Contact Provider to Register:	Cost
Dec 18	4	Real Estate Asset Preservation	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$40
Dec 19-20	12	Listing and Marketing Commercial Real Estate	Meridian	GTG	(208) 573-0977 www.genesistraininggroup.com	$120
Dec 20	4	Business Conduct & Office Operations	Boise	IRES	(208) 685-6711 www.idahorealestateschool.com	$45
Dec 20	8	Environmental Issues	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$80
Dec 20	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 21	3	Feng Shui for Marketing and Sales	Boise	SS	(208) 571-9631	$45
Dec 21	8	Property Disclosure and Red Flags	Meridian	Pioneer	(208) 377-4300 www.pioneer-reschool.com	$80
Dec 29	4	Cracking the Code- Understanding the REALTORS Code of Ethics and Procuring Cause	Boise	ACAR	(208) 376-0363 www.adacounty-realtors.com	$45

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...can be found online at www.irec.idaho.gov/publcs/libintro.html?

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Vol. 26 No. 2 July 2006

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Governor
James E. Risch

What's New at the Idaho Real Estate Commission
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